

MADRID / NOVEMBER 16TH, 2017

I SPAIN INDIA FORUM



RE-ENERGIZING
OUR STRATEGIC TIES

EXECUTIVE SUMMARY



FUNDACIÓN
CONSEJO
**ESPAÑA
INDIA**

**SPAIN
INDIA**
COUNCIL
FOUNDATION

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01

SPAIN AND INDIA: SHARED OPPORTUNITIES IN RENEWABLE ENERGIES













02

FORUM AGENDA



08.30 - 09.00 Registration

Madrid City Council Headquarters
Palacio de Cibeles
Conference Hall – Salón de Actos (4th Floor)
Alcalá, 50 - Madrid

09.00 - 09.30 Opening Session

Welcome Address:

- › **Ms. Manuela Carmena**, Mayor of the City of Madrid

- › **Mr. Antonio Escámez**, Chairman, Spain India Council Foundation
- › **Mr. Tejpreet S. Chopra**, Member, CII National Council and President & CEO, Bharat Light & Power Group
- › **Mr. Daniel Navia**, Minister of State for Energy, Government of Spain
- › **Mr. D.B. Venkatesh Varma**, Ambassador of India to Spain
- › **Mr. Alfonso Dastis**, Minister of Foreign Affairs and Cooperation, Government of Spain

09.45 - 11.15 Session I: “Spain and India post PM Modi’s visit: re-energizing our bilateral relations”

Presentation of the report “Spain and India in the search of a strengthened bilateral relation”, coauthored by:

- › **Mr. Ruben Campos**, Senior Research Fellow, Elcano Royal Institute
- › **Ms. Jayshree Sengupta**, Senior Fellow, Observer Research Foundation

Bilateral relations: Analysis and reflections on the future of our bilateral relations following PM Modi’s visit to Spain

Introductory Remarks by Session Chairman and moderator:

- › **Mr. Emilio Lamo de Espinosa**, Chairman, Elcano Royal Institute

Remarks by Panelists:

- › **Mr. Fidel Sendagorta**, Director General for North America, Asia & the Pacific, Ministry of Foreign Affairs
- › **Mr. D.B. Venkatesh Varma**, Ambassador of India to Spain
- › **Mr. Akhil Gupta**, Account Director, Tech Mahindra
- › **Mr. Joan Rosás**, Director of International Financial Institutions, CaixaBank

› **Mr. Guillermo Rodríguez Martín**, Director, Casa de la India

Interactions

Concluding Remarks by Session Chairman and moderator

11.15 - 11.45 Networking Tea/Coffee by Sponsor

11.45 - 12.45 Session II: “Energy Policy: Long term energy mix”

- › Diversification of the Energy Mix in Spain and India. Learning from experience.
- › U.S. position concerning the Climate Change Paris Agreement and its implications: COP23 (Bonn 1-17, Nov, 2017)
- › The path to reality: measures and initiatives to implement the new energy mix: policies, public investment and support, intended infrastructure, disbursement needed...

Key Note Introductory Remarks (Video):

- › **Mr. Miguel Arias Cañete**, European Commissioner for Climate Action and Energy, EU

Session Chairman and moderator:

- › **Mr. Antonio Hernández García**, Partner, International and Energy Strategic, KPMG

Remarks by Panelists:

- › **Mr. Tejpreet S. Chopra**, Member, CII National Council and President & CEO, Bharat Light & Power Group
- › **Mr. Dalip Dua**, Managing Director, Krishna Hydro Projects Pvt Ltd
- › **Mr. Eduardo González**, Deputy General Director for the Coordination of Climate Change Actions, Spanish Climate Change Office
- › **Mr. Carlos Sallé**, Chairman, Energy Commission, Spanish Chamber of Commerce

Interactions

Concluding Remarks by Session Chairman and moderator

12.45-14.15 Session III: “Renewable Energy: Mainstreaming innovative solutions and scaling Investments”

- › Renewable Energy outlook / plans. In particular renewable plans for the precise Indian State whose representatives are to be invited

- › Solar and wind future government plans
- › Evaluate promising technology solutions that could be adopted to generate power at competitive costs
- › Policy, market mechanisms and Project Development: business model for renewable power projects: award process (bidding or direct allocation), detail on risks and rewards of the Power Purchase Agreements
- › Showcase best practices across business models and policy interventions that can be mapped between the countries
- › Explore opportunities for collaboration

Introductory Remarks by Session Chairman and moderator:

- › **Mr. Joaquin Castillo**, Director General of International Development, Acciona Energía

Remarks by Panelists:

- › **Mr. Balram Mehta**, President (Wind & Asset Management), ReNew Power Ventures Pvt. Ltd.
- › **Ms. Anuja Tiwari**, Counsel (Energy and Infrastructure), Trilegal
- › **Mr. Javier San-Miguel Armendáriz**, Director, Commercial Department, Wind Energy, Ingeteam Power Technology S.A.
- › **Mr. Borja Negro Rúa**, Sales & Marketing Managing Director Onshore, Siemens Gamesa Renewables Energy

Interactions

Concluding Remarks by Session Chairman and moderator

14.15 - 15.45 Lunch-buffet

Restaurant Palacio de Cibeles,
Plaza Cibeles, 1 - Madrid

16.00 - 17.00 Session IV: “Electricity Transmission Challenges”

- › Power grid's plans for the development of the interstate transmission network
- › Railway electrification
- › Connectivity through smart grids
- › Deliberate on the strategies/solutions to address grid integration challenges as greater proportions of renewables get connected to the grid
- › Showcase best practices that can be mapped between the countries
- › Explore opportunities for collaboration

Introductory Remarks by Session Chairman and moderator:

› **Ms. Blanca Losada**, Chairwoman of Futured, and Chief Technology & Engineering Officer, Gas Natural Fenosa,

Remarks by Panelists:

- › **Mr. Suket Singhal**, Group CEO, Secure Meters Limited
- › **Mr. Sachin Ram Mujumdar**, Head - 400kV Project, The Tata Power Company Limited
- › **Mr. Juan Manuel Rodríguez**, Manager of System Operation Analysis and Development Department, Department, Red Eléctrica Española (REE)
- › **Prof. José Ignacio Pérez Arriaga**, MIT Energy Initiative and Center for Energy and Environmental Policy Research (CEEPR)

Interactions

Concluding Remarks by Session Chairman and moderator

17.00 - 18.30

Session V: “Energy Efficiency: the way to a Smart Grid”

- › Energy Efficiency Standards and Regulation
- › Smart Cities as Key Decision Makers in Energy Efficiency
- › Role of Natural Gas Distribution in smart cities. Energy efficiency in cogeneration units fueled with natural gas. Distributed Generation (OSG)
- › Showcase new and innovative technology solutions that can be scaled up
- › Deliberate on viable financing and business models that have the potential to unlock private investments in energy efficiency

Introductory Remarks by Session Chairman and moderator:

› **Prof. Carlos Mataix**, Director of the Centre for Innovation in Technology for Human Development - itdUPM (Universidad Politécnica de Madrid)

Remarks by Panelists:

- › **Mr. P V Kiran Ananth**, Principal Counsellor, CII - Sohrabji Godrej Green Business Centre
- › **Mr. Suket Singhal**, Group CEO, Secure Meters Limited
- › **Ms. Rocío Fernández Artime**, Energy Efficiency Manager- GNF, President of the Technological Spanish Platform of Energy Efficiency, Gas Natural Fenosa
- › **Mr. Juan Prieto Vivanco**, Head of Smart Grids, Indra

Interactions

Concluding Remarks by Session Chairman and moderator

18.30 - 18.45 Closing Session

- > **Mr. Antonio Escámez**, Chairman, Spain India Council Foundation
- > **Mr. Tejpreet S. Chopra**, Member, CII National Council and President & CEO, Bharat Light & Power Group
- > **Ms. Cristina Serrano Leal**, Director General, International Economic Relations, Ministry of Foreign Affairs and Cooperation
- > **Mr. D.B. Venkatesh Varma**, Ambassador of India to Spain
- > **Mr. José Ramón Barañano**, Ambassador of Spain to India

03

BIOS



P V Kiran Ananth



*Principal Counsellor
CII - Sohrabji Godrej Green
Business Centre
CII-Godrej GBC, Survey No. 64,
Kothaguda Post,
Near Hitec City, R R District,
Hyderabad - 500084
T: +91 40 441 8 5152*

E: kiran.ananth@cii.in

W: www.greenbusinesscentre.com

Personal Profile

- Kiran Ananth works on energy efficiency and climate change initiatives of Confederation of Indian Industry.
- Master of Technology (Energy Management) & Bachelor of Engineering (Mechanical Engineering)
- 18 years' experience in carrying out policy advocacy, industrial resource efficiency & cleaner production studies, greenhouse gas management studies, handling several national and international projects on policy recommendations, program implementation, environmental sustainability, resource efficiency, lifecycle assessment, energy efficiency, greenhouse gas, water conservation, waste minimization and capacity building
- Served as technical expert in several activities of World Bank, International Finance Corporation, Asian Development Bank, US Department of State, Bureau of Energy Efficiency, etc.
- Leading the Resource Efficiency & Cleaner Production initiatives of CII – Godrej Green Business Centre as part of UNIDO / UNEP led RECPNet – a global network of organizations fostering the uptake of Resource Efficient and Cleaner Production initiatives

Company Profile

The Confederation of Indian Industry (CII) works to create and sustain an environment conducive to the development of India, partnering industry, Government, and civil society, through advisory and consultative processes.

CII is a non-government, not-for-profit, industry-led and industry-managed organization, playing a proactive role in India's development process. Founded in 1895, India's premier business association has over 8,500 members, from the private as well as public sectors, including SMEs and MNCs, and an indirect membership of over 200,000 enterprises from around 250 national

and regional sectoral industry bodies.

CII-Sohrabji Godrej Green Business Centre (CII-Godrej GBC) was established in the year 2004, as CII's Developmental Institute on Green Practices & Businesses, aimed at offering world class advisory services on conservation of natural resources. The Green Business Centre in Hyderabad is housed in one of the greenest buildings in the world and through Indian Green Building Council (IGBC) is spearheading the Green Building movement in the country. The Green Business Centre was inaugurated by His Excellency Dr. A. P. J. Abdul Kalam, the then President of India on 14 July 2004.

The Services of Green Business Centre include- Energy Management, Green Buildings, Green Companies, Renewable Energy, GHG Inventorization, Green Product Certification, Waste Management and Cleaner Production Process. CII-Godrej GBC works closely with the stakeholders in facilitating India emerge as one of the global leaders in Green Business by the year 2022.

Miguel Arias Cañete



*European Commissioner for
Climate Action and Energy
European Commission
T: +32 2 299 96 96
W: <https://ec.europa.eu>*

Personal Profile

Spanish nationality. Married with three children.

2014-present: European Commissioner for Climate Action and Energy

2014: Member of the European Parliament

2011-14: Minister for Agriculture, Food and Environment

2009-2011: Member of the Administrative Board of Bami Newco, real estate company.

2008-11: President of the Joint Committee of the European Union, Spanish Congress

2005-11: President of Petrolífera Ducar S.L. and Petrologis Canarias S.L. management boards, oil companies

2004-08: Executive Secretary for Economic and Employment Affairs, People's Party

2004-08: Representative for Cádiz, Spanish Congress

2000-04: Minister for Agriculture, Fisheries and Food

1999-2000: State Attorney in Cádiz and Jerez de la Frontera
 1994: Town Councillor in Jerez de la Frontera
 1986-99: Member of the European Parliament
 1982-86: Member of the regional parliament of Andalusia and Senator representing Cádiz
 1979-82: Civil Law Professor at the University of Jerez de la Frontera
 1975-82: State Attorney in Ceuta, Cádiz and Jerez de la Frontera
 1971: Degree of Law from the University Complutense, Madrid

José Ramón Barañano



*Ambassador of Spain to India
 Ministry of Foreign Affairs and Cooperation
 12 Prithviraj Road.
 New Delhi 110011
 T: (+91) 11 4129 3000
 M: emb.nuevadelhi@maec.es
 W: www.exteriores.gob.es*

Personal Profile

Mr. José Ramón Barañano took charge as Ambassador of Spain to India in January 2017. He graduated in 1973 in Economic Sciences (Hons.), obtained post graduate certificate degree in Higher European Studies from College of Europe in Bruges, Belgium in 1975. Joined the Diplomatic Service in 1978. Began with the International Economic Relations Department of the Ministry of Foreign Affairs (MFA) where till 2000 he held positions of Director, Financial & Regional Organizations and Economic Cooperation, and Director, European Community Policies. From 1980 to 1989 he was successively posted as Commercial Counsellor in the Embassies of Spain in Ecuador, Austria and Morocco. On his return to Madrid in 1989 he again joined as Deputy Director General, Bilateral Economic Relations, at the MFA's International Economic Relations Department till 2006, the year in which he was nominated as Director General of Fisheries, Ministry of Agriculture, Fisheries and Food. In 2001 he was designated Ambassador to Australia, New Zealand, Papua New Guinea, Fiji, Samoa, Tonga, Vanuatu, Solomon Islands, Tuvalu and Nauru. In 2005 he was appointed at the MFA as Inspector General, Under-Secretariat for Foreign Affairs and Cooperation and later between 2008 and 2011 he served as Ambassador to Malaysia and Brunei. In 2011 he was nominated as Senior Counsellor at the MFA's Directorate General of North America and Asia.

In 2016 he served as Ambassador at Large for International Environmental Affairs at the MFA till his appointment as Ambassador of Spain to India.

Company Profile

The Ministry of Foreign Affairs and Cooperation plans, directs, implements and assesses Spain's foreign policy and development cooperation policy, following the Government's guidelines and applying the principle of unity of external action.

Rajesh Bhardwaj



*CEO
 Effibar India Private Limited
 13D, Hansalya Building 13
 Floor
 Barakhamba Road, Connaught
 Place
 New Delhi 110001
 T: +91 11 43083555,*

23326087

E: rajesh.bhardwaj@effibar.co.in

W: www.effibar.co.in

Personal Profile

Rajesh Bhardwaj, has more than 17 years of experience in Conventional and Non – Conventional Power Generation and Distribution at all levels. He is a Six Sigma Experts and has got Level 2 Security Clearance Form Ut Battelle/ Oak Ridge National Laboratory, USA. His Experience includes projects management, business development, marketing and operations. He has sound knowledge in state of the art power distribution systems. Mr Bhardwaj holds a postgraduates degree in management and marketing from the American International University in California, USA. He also holds an Engineering Diploma in Electrical from Aryabhata Engineering Institute under Board of Technical Education, New Delhi, India. Rajesh has been involved in many projects such as airports, Airlines, Safe/ Smart Cities, Ports , Olympic Games, hotels, Refineries Factories , etc. Rajesh is one of the Founders of Effibar India Pvt. Ltd. , a fast growing company involved in the field of Bus ducts Systems. The company has 4 manufacturing plant across the globe. It has also signed up four major joint – ventures in the field of manufacturing of Low and Medium Voltage Power distribution Product.

Company Profile

A multinational company engaged in Manufacturing of comprehensive range of Low and Medium voltage Power Distribution Products. Effibar India Pvt. Ltd. is global bus bars Solutions Company, offering a complete range of electrical power distribution system to aid the efficient and safe distribution of electrical power. Effibar India Pvt. Ltd. Is capable of delivering multi – faceted, turnkey Power distribution and Control package, on time and budget, giving significant Return on Investment capabilities. With global capabilities, Effibar is one of the fastest growing bus bar companies around today offering a complete solution. Apart from the core electrical product Group, Effibar has shown significant growth and success in the field of Non – conventional Energy Generation (Solar+ wind). Lighting Protection and cyber Data Security Business. Effibar India wants to start verticals for Railways and Defence in India under Make in India

Business interests in Spain

Looking for Defence, Railways, and Clean Energy and Electrical equipment manufacturing companies looking for business in INDIA in various tie-up mechanisms with Effibar India. They are also looking for companies / distributors who will be interested in Effibar's manufactured products.

Rubén Campos



*Programs Coordinator
Club Madrid
Palacio de Cañete
C/ Mayor 69, planta 1
28013 Madrid
T: +34 911 548 232
M: rcampos@clubmadrid.org
W: www.clubmadrid.org*

Personal Profile

Rubén Campos is an expert on South and Southeast Asia as well as visiting professor of International Relations in various Spanish universities. In the past thirteen years he has worked at the Club de Madrid on the design, implementation and evaluation of different projects in Bangladesh, China, India, Iran, Kyrgyzstan, Myanmar, Nepal, or Timor Leste, in addition to thematic programs involving Social Inclusion, Dialogue between Political and Religious Leaders and Terrorism, Democracy and Human Rights. He has been the Programs Coordinator since 2010.

As an expert and analyst on international affairs he works regularly with research centers such as Casa Asia, CIDOB, Fundación Alternativas, the International Catalan Institute for Peace and Elcano Royal Institute where he is a Senior Associated Analyst. He is also a collaborator with media outlets including BBC Mundo, Radio France International, Radio Netherlands and RTVE. He is preparing his doctoral thesis on the Indian independent movement and the African American civil rights movement and has published a selection of political texts on Mohandas K. Gandhi with Catarata Publishing House.

Company Profile

The Club de Madrid is a unique assembly of global leaders, more than 100 democratic former Presidents and Prime Ministers, with a political, geographic and gender balance, whose mission is to support and foster democratic values and leadership. Free from the constraints of office, and on a pro bono basis, our Members offer today's leaders their independent and non-partisan voices, experience and convening power, supporting good governance and fostering a democracy that delivers.

Business interests in India

Academic and research.

Joaquín Castillo



*Senior VP - Global Business
Development
ACCIONA ENERGÍA
T: +34 91 657 64 60
W: www.accion-energia.es*

Personal Profile

Joaquín Castillo is since December 2015 responsible for the Global Business Development activity of Acciona Energía; he joined Acciona group as Business Development Director for Wind Energy in June 2012, and has an extensive experience of more than 21 years in the energy sector & utilities, with a focus on clean technologies and renewable energies. Prior to joining Acciona, Joaquín held several managerial and BD positions at First Solar in Europe, Enel Union Fenosa Renovables, and Gas Natural Fenosa. Born in 1970, Joaquín is Industrial Engineer by

the Polytechnic University of Valencia, Spain, and holds an AMP (Advanced Management Program) Degree by the IESE Business School in Madrid, Spain.

Company Profile

ACCIONA Energy, the Energy Division of the ACCIONA Group, is a world leader in the field of renewable energies. It takes on the mission of demonstrating the technical and economic viability of a new energy model guided by sustainability criteria.

Tejpreet S Chopra



*President and CEO
Bharat Light & Power
77, Poorvi Marg, Vasant Vihar,
New Delhi
T: 91 124 4982000
E: tp.chopra@blp.co.in
W: www.blp.co.in*

Personal Profile

Tejpreet S. Chopra is the Founder, and President & CEO of Bharat Light & Power. Bharat Light & Power (BLP) is one of the leading clean energy generation companies in India (IPP). BLP has 3 companies in the group. The first focuses on developing, owning, and operating large utility scale wind and solar farms. The second provides distributed solar solutions to the commercial & industrial sector. The third provides monitoring, reporting and advanced analytics to wind and solar farms across the world leveraging the cloud, big data, mobility, artificial intelligence and machine learning. This is done through Orion, BLP's advanced IOT platform for renewables. BLP Group has joint ventures with the Italian utility, Enel Green Power, and the Norwegian utility, Statkraft.

Tejpreet's 18 years of global management and finance experience was gained in various business roles held in France, England, Hong Kong, India and USA, of which over 14 years were at General Electric.

Until 2010, Tejpreet was the President and CEO of General Electric in India, Sri Lanka and Bangladesh, and was responsible for directing GE's strategies for growth in these countries. Prior to that, Tejpreet served as President & CEO of GE Commercial Finance in India, where he successfully restructured and expanded the business thereby establishing GE Commercial Finance as one of the premier

financial institutions in India.

Since joining GE in 1996, he has held positions in marketing, structured finance and risk management, in Stamford and Hong Kong for GE Capital Aviation Services (GECAS). In 2005, he moved from the unit's headquarters in Stamford, Connecticut, to open GECAS's office in Delhi. As Senior Vice-President and Country Head-India for GECAS, Tejpreet arranged over US\$1 billion in financing for India's growing airline industry. Tejpreet is involved in various industry associations. He is a member of the National Council of the Confederation of Indian Industry (CII), was the Chairman of the American Chamber of Commerce in India (AMCHAM), and was on the Board of Directors of the U.S.-India Business Council (USIBC). He is a member of the Council of Management of the All India Management Association (AIMA). He was nominated as a Young Global Leader by the World Economic Forum in 2010, and is currently a Board Member of the YGL Foundation Board of the World Economic Forum. He is a participant of the Young Presidents Organization (YPO) and the Cornell University Council. He is also an Aspen Institute Fellow, a part of the Aspen Global Leadership Network. Tejpreet has also spoken at a number of international conferences, including Asia Society's CEO Forum Series in New York and LA, the Economist's India Business Summit in London, the Wharton India Economic Forum, the Harvard Business School India Conference, and the World Economic Forum Annual Meeting in Davos. In 2008, he was named by Business Today as one of "India's Hottest Young Executives". At present, he is an Independent Director on the board of SRF Limited, the Anand Group (top 5 Automotive Component Groups in India), Religare, Genesis Colors Limited, and Chairman of the board of APM Terminals Pipavav port (A.P. Møller - Maersk A/S group). He is also the National Skill Development Corporation (Govt of India and Indian Industry initiative) Nominee Director on the Board of the Power Sector Skill Council.

He graduated from The Lawrence School, Sanawar. Tejpreet holds a MBA degree from Cornell University and a B.A. Honors degree in Economics from St. Stephen's College, Delhi University. He also attended an executive program at the Harvard Kennedy School

Company Profile

Bharat Light & Power group of companies ("BLP") was founded by Tejpreet S Chopra in 2010 to build, own and operate utility scale renewable energy power plants to generate

clean energy from wind and solar. In 2012, the first wind farm was commissioned in Maharashtra. In 2013, BLP acquired a 150MW wind farm in Gujarat. It has grown consistently ever since. The BLP Group today has 3 independent companies.

In 2015, BLP Energy entered into a strategic partnership with Enel Green Power, one of the world's largest utilities to build, own and operate utility scale wind and solar projects in India. Enel is the 2nd largest utility in the world by market capitalization and one of the largest renewable energy companies in the world. It has 85GW of generation capacity, of which 38GW is renewables. Enel has 62mm distribution end users.

The 2nd group company is a joint venture with the 120 year old state owned utility in Norway, Statkraft. Statkraft BLP Solar Solutions focuses on distributed solar solutions for commercial and industrial users in India. The company finances, installs, and operates solar solutions both on a capex and opex basis. Solar solutions include rooftop, ground mounted and on an open access basis. Statkraft is a global utility present in 22 countries and one of the largest renewable energy utilities in Europe with an installed capacity of 19 GW. Statkraft is also one of the largest power traders in the world.

The 3rd BLP group company is a technology services platform. The company focuses on IOT solutions in the energy and industrial space. It specializes in big data analytics, cloud, mobility, machine learning and artificial intelligence. The IOT platform is called Orion. One of the key industries that this division focuses on is the renewable energy sector. Through Orion we hope to transform the way energy is generated by challenging the status quo, increase transparency and providing predictive intelligence. We have the ability to improve productivity of wind and solar farms, reduce maintenance costs, improve safety, and at the same time reducing operating risk, thereby creating a competitive advantage. Orion provides intelligence to asset owners and managers through a high quality UX experience utilizing advanced computer processing.

Orion, the IOT platform, has evolved as a suite of different applications catering to real-time monitoring, automated and timely reporting, ticketing, alert management, real time performance monitoring, forecasting & scheduling, and simplified bulk data storage & retrieval. Orion is a one stop shop solution

for multiple businesses in the energy sector including but not limited to utilities, investors, O&M operators, insurance providers and asset managers. Today, the platform operates a total portfolio of over 1.5GW from across the globe. The Orion Platform and its apps are provided on SaaS basis making the solution cost effective. The platform is compatible with any wind turbine, inverter, and solar panel OEM. It is scalable from a small roof top to large power plants. A mobile app helps provides a one stop interface to track the performance of the entire fleet of assets.

Alfonso Dastis Quecedo



*Minister for Foreign Affairs
and Cooperation
Ministry of Foreign Affairs and
Cooperation
T: +34 91 379 97 00
W: www.exteriores.gob.es*

Personal Profile

Alfonso Dastis Quecedo was born in Jerez de la Frontera, Cádiz, on 5 October 1955. A Bachelor in Law, he joined the Diplomatic Corps in 1983. He is a specialist in International Law and EU Law. In this field, he worked on a temporary basis at the Court of Justice of the European Communities from 1987 to 1988.

He served on several occasions as a Legal Advisor and Diplomat for the Ministry of Foreign Affairs and in the Office of the President of the Government. He was an advisor at Spain's Permanent Representation to the United Nations in New York; Director of the Support Unit of the Organising Committee of the Spanish Rotating Presidency of the EU in 2002, and Secretary-General for Foreign Affairs of the Ministry of Foreign Affairs and Cooperation between 2002 and 2004.

Prior to his appointment as the Minister for Foreign Affairs and Cooperation, he was the Spanish Ambassador to the Netherlands (2004-2007) and the Spanish Ambassador to the European Union in Brussels (2011-2016). He is married with two children.

Company Profile

The Ministry of Foreign Affairs and Cooperation plans, directs, implements and assesses Spain's foreign policy and development cooperation policy, following the Government's guidelines and applying the principle of unity of external action.

Dalip Dua



*Managing Director
Krishna Hydro Projects Pvt Ltd
12 - D, Race Course
Dehradun
T: +91 135 2620031
F: +91 135 2620031
E: dalipdua@omenergy.in
W: www.omenergy.in; www.*

krishnahydro.in

Personal Profile

An Entrepreneur full of Passion and Vigour to do sustainable development of Hydro Power Globally. He has been participating in IHA Congress's all over world and has done a presentation in first global workshop on Regional co-operation for Hydro Power Development co-organized by World Bank, ADB and IHA on 13th June, 2011 IGASSU BRAZIL.

- Architect of International Strategic MOUs and Co-operation Agreement for IPP Concessions / Tenders
- Preparation & site assignment for DPR of Holi - II (7MW) with AHEC, IIT Roorkee; securing approvals from Himachal Government, clearances and final land acquisition for green field development. The project is ready for construction, all clearance and pre-project development activities completed under his Direction.
- Worked with clients like Polyplex Corporation Ltd., DCM Shriram Company Ltd., Absolute & Ultima, B Fouress (P) Ltd., Larsen & Turbo, Sunflag Power Ltd., Regency Group, Uttarbharat Hydro, Super Hydro Electric and OPG Power Group for Hydro & Transmission Projects Development in Himalayas and SAARC.
- Presently developing Holi - II 7 MW SHP on turnkey basis (Water to Wire)
- Projects of renovation in co-operation bidding (India), with VOITH aggressively in Uttarakhand Jal Vidyut Nigam Ltd.
- Acquisition Plan in progress for 41 MW Hydro Projects in Malawi, participated on behalf of IPP's in India Business Malawi Meet, held in March 2017.
- Working on amendment of Hydro Policy of 2006 Himachal Pradesh, draft paper.

Company Profile

Krishna Hydro is an Independent Consultancy Company, during the initial start company has been involved in Land Acquisition and predevelopment activities of Hydro Projects in Uttarakhand for Corporate clients like M/s

Polyplex Corporation (24MW) M/s Sunflag Hydro (63MW) and Bhunder Ganga Hydro (24MW). The developments were dwelled by virtue of all documentation being taken care at the desk of our Mr. Dalip Dua Promoter cum Managing Director of Krishna Hydro Projects Pvt. Ltd. He is "Life Member of International Hydro Association.

The company is privately held and family owned, however team named "Standout" of 9 Elite Employees is a small group of professionals which are together from last 10 years driving the Business.

We at Khppl, our ambitious now looking forward to have Joint Venture approach to design, build and the major breakthrough from consultancy to be a company of "Water to Wire" came in 2009 from OPG Group of Industries Chennai. In past we have already carried out project identification assignments for corporate like Larson Turbo & DSCL India. The project is being developed in SPV named M/s Om Energy Generation Pvt. Ltd. (www.omenergy.in) where in Mr. Dalip Dua is Board Director, Presently, the project is in construction and would be commissioned in December 2018. We have graduated from Consultancy to full development plus construction Management by working on Holi - II SHP (7MW) in District Chamba Himachal Pradesh.

Business interests in Spain

Mr Dalip Dua is keen to deliberate & meet up with Acciona Energy in Spain.

Antonio Escámez Torres

President of the Spain India Council



*Foundation and Chairman of
Banco Santander Foundation
W: www.spain-
india.org and www.
fundacionbancosantander.
com*

Personal Profile

Antonio Escámez Torres was born 12 august 1951 in Alicante (Spain). He is married. Law Degree - Universidad Complutense, Madrid (Spain).

1973-1979: BANCO CENTRAL

- Assistant to the General Management in relation with the different industrial companies of the Group.
- Secretary General to "Andaluza de Piritas"

1980-1987: BANCO CENTRAL OF N.Y. and BANCO CENTRAL OF CANADA

- Chairman and Chief Executive Officer of both banks with responsibilities for the North American operations of Banco Central.

1987-1990: BANCO CENTRAL

- General Manager in charge of the International Organisation
- General Manager and member of the Board of Directors
- Member of the Executive Committee

1991-1999: BANCO CENTRAL HISPANO

- Director General Manager with responsibilities over Investment Banking, Treasury, and International operations.
- Member of the Board of Directors
- Member of the Executive Committee
- Member of the Management Committee

1999- 2001: B. SANTANDER CENTRAL HISPANO

- Director General Manager
- Member of the Board of Directors
- Member of the Executive Committee
- Member of the Management Committee
- Responsibilities over Affiliated banks in Spain, Europe and Alliances.

2001-2012: BANCO SANTANDER

- Member of the Board of Directors
- Member of the Executive Committee
- Member of the Risk, ALCO and Technology and International Committees.
- Member of International Advisory Board

Actually: CHAIRMAN of:

- Santander Consumer Finance
- Arena Media Communications
- Openbank
- Banco Santander Foundation
- Konecna Foundation
- Consejo España India Foundation

VICE CHAIRMAN of:

- AttijariWafa Bank
- Konecnet Group

Rocío Fernández Artime



*Energy Efficiency Manager.
Gas Natural Fenosa
President of the Technological
Spanish Platform of Energy
Efficiency
Calle Acanto 11-13 pl. PB
28045 Madrid*

T: +34 91 257 70 57
M: rfernandezar@gasnaturalfenosa.com
W: www.gasnaturalfenosa.com

Personal Profile

Rocío Fernández Artime holds a MSc. in Physics from the University of Valladolid, an Executive MBA from EAP (École d'Administration Européenne) and a PDD from the Instituto de Empresa.

For 25 years, she has developed her professional career within the aeronautical and energy sectors, in different national and European organizations, such as Empresarios Agrupados, Société Européenne de l'Espace, Électricité de France, Elcogás, Soluziona and Gas Natural Fenosa.

During the first years, her activity revolved around the aeronautical and power generation projects, focusing in the last decade towards the environment of energy efficiency and sustainability. Some of the relevant projects are: Ariane 5 Shuttle, the IGCC Elcogás (Integrated Gasification Combined Cycle), La Joya Hydraulic Power Plant; the Integral Rehabilitation of the buildings of the Spanish Industry and Economy Ministries and the General Energy Efficiency Plan for Ukraine. In 2008, she created the Energy Efficiency Unit, which she currently manages at GNFe, and from 2010 to 2015 she was also the CEO of Energylab: technological center focused on energy efficiency.

She is member of several professional associations in the sector (ISA, AEE, EVO), as well as the Strategy Committee of ALINNE (Alliance for Energy Research and Innovation), the board of directors of A3E and Energylab, and chairs the Spanish Technological Platform for Energy Efficiency.

Company Profile

Gas Natural Fenosa, pioneer in gas and electricity integration, is a multinational group operating in more than 30 countries and with almost 22 million customers.

The company's core business lies in the regulated and liberated gas and electricity markets, with a growing contribution from its overseas activity.

The company is listed on the four Spanish stock exchanges on the continuous trading system and appears on the select Ibex35 index.

Eduardo González Fernández



*Deputy General Director
for Coordination of Climate
Change Actions
Spanish Climate Change
Office ()
Ministry of Agriculture, Food
and Environment
M: buzon-dgoecc@mapama.es*

W: www.mapama.gob.es

Personal Profile

Doctor and Mining Engineer by the Oviedo University.
Master in Business Administration at the Instituto de Empresa (IE).
Working experience at Explosivos Rio Tinto Group and BPB in different departments such as environment, exports and operations management.
Deputy General Director of Mitigation and Technologies at the Spanish Climate Change Office.
At present, is the Deputy General Director for Coordination of Climate Change Actions.

Akhil Gupta



*Regional Sales Director
Tech Mahindra Spain
T: +34 648 132 879
E: Akhil.gupta3@
techmahindra.com
W: www.techmahindra.com*

Personal Profile

A Software Engineer started his professional journey in India and passing through other parts of Europe finally settled in Spain working for a leading India origin Multinational. With more than 20+ years of experience in Telecom & IT industry joined Tech Mahindra in Madrid Spain with the objective to grow its business in both local and multinational customers. Over the years have gather a strong knowledge of all facets of company that provides unique ability to coordinate and to develop new business. A highly charged individual like to manage and motivate teams for sustained growth of the business.
After living in multiple countries of Europe, working for Middle East Africa have a good understanding of multi-cultural aspect of life and calls himself a Global Citizen.
Married to a Spanish woman with 2 kids, fluent Spanish speaker has the heart split between

India and Spain except when Carolina Marin plays against an Indian Badminton player.

Company Profile

Tech Mahindra is a IT Services and IT consulting company represents the connected world, offering innovative and customer-centric information technology experiences. We are a USD 4.6 billion company with 117,600+ professionals across 90 countries, helping over 840 global customers including Fortune 500 companies. Our convergent, digital, design experiences, innovation platforms and reusable assets connect across a number of technologies to deliver tangible business value and experiences to our stakeholders. Tech Mahindra is amongst the Fab 50 companies in Asia as per Forbes 2016 list. Tech Mahindra is part of Mahindra Group Family which is a USD 19 billion federation of companies that has a leadership position in utility vehicles, information technology, financial services and vacation ownership in India and is the world's largest tractor company, by volume.

Business interests in Spain

Tech Mahindra is one of the top 5 IT Companies of India with innovative digital offerings for our customers across the world. Headquartered in Pune (near Mumbai) in India Tech Mahindra is having a phenomenal revenue growth of 10% YoY. With presence all over India Tech Mahindra belongs to the family of one of the top 10 most respected brands in India called "Mahindra". Tech Mahindra is not only helping its customers leverage the benefits of Outsourcing Centers in India but also working with partners to help them develop Offshore IT capabilities in many of its Delivery centers spread across various cities in India.

Antonio Hernández



*Partner. International &
Energy Strategy
KPMG Spain
Torre Cristal / Paseo de la
Castellana, 259 C
28046 Madrid
T: +34 91 451 31 97
M: +34 696 419 265*

E: ahernandezg@kpmg.es
W: www.kpmg.es

Personal Profile

Antonio Hernandez joined KPMG in 2011 as

International & Energy Strategy partner. He is also Head of the KPMG Brexit Group in Spain and Leader of the KPMG Spain-India Corridor in Spain. He is member of the State Body of Trade Specialists and Economists since 1991 and PhD in Applied Economics from the Universidad of Alcalá de Henares.

From 2009 to November 2011 he was General Director for Energy Policy and Mines at the Spanish Ministry of Industry, Tourism and Trade and a Member of the Governing Board of the International Energy Agency. He also represented the Spanish Administration in the Informal EU Energy Councils.

His professional career also includes the positions of Chief Strategy Officer at the state-owned investment attraction firm Invest in Spain, Director for the EU region in the World Association of Investment Promotion Agencies (WAIPA), Deputy Director of Foreign Sector and Competitiveness Studies at the Spanish Ministry of Industry, Tourism and Trade and Head of the Trade Commission at the Spanish Embassy in Tehran, Iran and in Sofia, Bulgaria.

Company Profile

KPMG is a global network of independent member firms offering audit, tax and advisory services.

Business interests in Spain & India

KPMG has established a Spain-India Corridor through a multidisciplinary team of Spanish and Indian professionals working together in investment projects of both Spanish companies in India and Indian companies in Spain.

Mohsin Khan



*Deputy Director (Europe)
Confederation of Indian
Industry
23, Institutional Area, Lodi
Road
New Delhi 110 003, India
T: +91 11 24692750/
24629994-97*

F: +91 11 24601298
E: mohsin.khan@cii.in
W: www.cii.in

Personal Profile

Mohsin Khan is currently working as Deputy Director and currently part of the Europe Desk, working towards furthering India's trade with the European Countries.

Mohsin is a management graduate and has over a decade of experience in international trade by virtue of working with British High Commission, Italian Trade Commission and European Business & Technology Centre (EBTC). He has been actively involved in projects across Biotechnology, Life Sciences, Creative & Media, Defence & Security and Telecom, wherein he has lead several initiatives ranging from rendering consulting services, project management, liaising with internal and external clients, business development and business match-making.

Ashok Kumar Verma



*Managing Director
AK Indo-German Audit GmbH
AV
Steuerberatungsgesellschaft
mbH
Westerbachstrasse 110
65936 Frankfurt (Germany)
T: +49 (0) 69 174871*

F: +49 (0) 69 174872

E: ak@indo-german-audit.de

W: www.indo-german-audit.de

Personal Profile

Ashok Kumar Verma is: a member of Indian Institute of Chartered Accountants since 1981; a member of German Institute of Tax Consultants (StBK Hessen) since 1998; a member of German Institute of Chartered Accountants (Wirtschaftsprüferkammer Berlin) since 2000.

Company Profile

AV Steuerberatungsgesellschaft mbH, Frankfurt is a firm of Tax Consultants in Frankfurt (Germany) advising and facilitating German Investments in India by its expertise on Tax Laws of India as well of Germany. AK Indo-German Audit GmbH, Frankfurt (Germany) in association with own firm of Indian Chartered Accountants, (A.K. Verma & Associates Chartered Accountants, New-Delhi) assists German Investments in India with regard to their compliance responsibilities in India with our knowledge of business laws and languages of both countries.

Business interests in Spain

Our professional qualifications and experiences can assist the investors from Spain to remove fear of the unknown in India.

Emilio Lamo de Espinosa



*Chairman
Real Instituto Elcano
Príncipe de Vergara, 51
28006 Madrid
T: + 34 91 781 67 70
W: www.realinstitutoelcano.org*

Personal Profile

Emilio Lamo de Espinosa (Madrid, 1946) has a Ph.D. in Law from the Complutense University of Madrid (1972) and a Ph.D. in Sociology from the University of California (Santa Barbara, 1979) and is full Professor of Sociology at the Complutense University of Madrid (1982). He is also member of the Royal Academy of Moral and Political Sciences, the European Academy of Arts and Sciences and the editorial board of the International Journal of Transparency and Integrity

Former President of the Spanish Sociological Association (2007-2009) and its Honorary Member. Former Director of the Ortega Gasset Institute (1997-2001), the largest postgraduate Spanish research center in the social sciences. Founder and first Director of the Elcano Royal Institute (2001-2005).

In 1996 he received the 'Jovellanos International Essay Award' for his book *Sociedades de cultura y sociedades de ciencia (Culture and Science Societies)* (Ediciones Nobel, 1996). He has published 22 books more than one hundred scientific papers.

Doctor Honoris Causa from the Salamanca University (2012).

Company Profile

The Elcano Royal Institute is a think-tank for international and strategic studies that analyses world events and trends from a Spanish, European and global perspective. The Institute was established in 2001 as a private foundation under the honorary presidency of H.M the King. Its Board of Trustees comprises prominent figures linked to Spanish foreign policy and representatives of both the companies that fund the Institute and of the Spanish Ministries of Foreign Affairs and Cooperation, Defence, Education, Culture and Sport, and Economy and Trade.

Blanca Losada Martín



*Chief Technology and
Engineering Officer
Gas Natural Fenosa
Avenida San Luis 77
28033 Madrid
T: + 34 +34 91 201 55 65
W: www.gasnaturalfenosa.com*

Personal Profile

Blanca has a twenty-five yearlong executive career in energy, industry and utility sectors. Currently, she is Chief Technology and Engineering Officer of Gas Natural Fenosa and Non Executive Director of several engineering firms, (Empresarios Agrupados, Gibbs&Hill Española).

She's Vice-chairwoman of the Social Council of the Polytechnic University of Madrid and plays an active role in the European technology and engineering sectors. She is member of the BoD of Prime Alliance, chairwoman of the Spanish Technology Platform for Smart Grids, member of the Council of the Engineering Institute of Spain, and was founding member of the European Distribution System Operators Association, EDSO. She has also been member of the Advisory Committee of the MIT Utility of the Future Initiative.

In the past, she has been Chairwoman and Chief Executive Officer of Union Fenosa Distribución and Vice-chairwoman of Begasa and Eléctrica Conquense.

Company Profile

Gas Natural Fenosa, pioneer in gas and electricity integration, is a multinational group operating in more than 30 countries and with almost 22 million customers.

The company's core business lies in the regulated and liberated gas and electricity markets, with a growing contribution from its overseas activity.

The company is listed on the four Spanish stock exchanges on the continuous trading system and appears on the select Ibex35 index.

Carlos Mataix



*Director
Centre for Innovation in
Technology for Human
Development
Av. Complutense s/n. Ciudad
Universitaria
28040 Madrid*

T: +34 91 452 49 00 ext. 1661

M: carlos.mataix@upm.es

W: www.itd.upm.es

Personal Profile

Carlos Mataix is an Associate Professor at the Department of Industrial Engineering of the Universidad Politécnica de Madrid. He directs the Centre for Innovation in Technology for Human Development at the same university (itdUPM).

Company Profile

The itdUPM is an interdisciplinary centre, which associates fifteen research groups that develop technological and organizational innovations to tackle social and environmental problems. His role model is based on building partnerships for sustainability with technology companies, international agencies and NGOs.

Piyush Mathur



*Managing Director
Amarbhaw Power Pvt Ltd.
"Divya" A-14 Kamla Nehru
Nagar 2nd Ext, Jodhpur,
Rajasthan(INDIA)
T: +91 9928366000
E: piyush.mathur@
amarbhawgroup.com*

W: www.amarbhawgroup.com

Personal Profile

He holds a Bachelor of Engineering degree from University of Rajasthan, Jaipur. He is a strategic leader. It is said Execution is more important than ideas and Piyush has translated several strategies into maximum profit. A top level business professional, his businesses are a win-win situation for everyone involved. He believes in profiting shareholders, customers, employees and everyone else involved.

These are some areas of his interest and expertise. It is his expertise in such wide range of domains that has allowed him to build a number of successful autonomous companies under the umbrella of Amarbhaw Group. Piyush is representing Amarbhaw Power Pvt Ltd which deals in construction of transmission lines, Grid Substations and renewable energy plants. He also has a keen eye for other businesses outside his domain and keeps updated with the trend of the market. This quality has led him investing in several other ventures and for these he has worn many hats.

Company Profile

Amarbhaw Power Pvt. Ltd. (APPL) is an independent company dealing in power sector, based in the state of Rajasthan, India. APPL has completed more than 50 projects in the various verticals such as Power Infrastructure (Grid Sub Stations & Transmission Lines), EPC for solar Power Plants and project development of Wind Farms all across the country. APPL has a diverse portfolio of clients which includes Public Sector Undertakings (units of central and State governments of India) and private organizations. Amarbhaw Group has completed 8 years in the business line and APPL is the oldest company in the group, always keen to know about new technologies and future aspects of it along with the scope of implementation in India. Rajasthan Gujarat, Punjab and Madhya Pradesh are the main focus areas of the company in power infrastructure development and EPC. The company's management team comprises experts from throughout the industry whose collective prior experience includes the development, engineering, project management, financial analysis, project finance, construction management and operation management in wind and solar energy facilities, capable of handling large project in renewable energy sector. APPLs order book consists of orders for Infrastructure development of around 100 MW in RE projects.

Business interests in Spain

Amarbhaw Power Pvt Ltd (APPL) is majorly focussed on development of renewable energy in India and it is interested in meeting capital investors in the field of renewable energy development.

APPL is also interested in getting to know new technology and developments in the fields of renewable energy and to market them in Indian Power Sector and to make them accessible to Indian project developers.

Other major interests are to get along with Spanish organisations having footprints into new technological advancement such as Power Storage and other relevant emerging technologies, currently confined to Western and European markets.

They also look forward to work closely with Spanish organisation, intend to bring their latest inventions to vast Indian market.

They would be interested in meeting with Elecnor; Group Clavijo Renewable; TSK and Ence.

Balram Mehta



*President - Wind & Asset
Management
ReNew Power Ventures Pvt
Ltd
10th Floor, DLF Square, M
Block, Jacaranda Marg
DLF City, Phase II
Gurgaon, Haryana 122002*

T: +91 24 4896670

E: balram@renewpower.in

W: www.renewpower.in

Personal Profile

Balram is an Electrical Engineer (Gold Medalist) from Regional Engineering College (now known as NIT), Hamirpur (HP) and has earned an MBA in Operations Management.

He started his career with DCM Engineering products (Foundry Unit of DCM Group) in Electrical Maintenance and Projects Department and spent close to 11 years with DCM.

He joined Enercon India Limited and wind sector in 2003. He was responsible for O&M of southern states in Enercon. After that Balram worked with CLP Power India Limited as Vice President, Operations (Renewable), responsible for the construction and O&M of CLP wind portfolio.

He joined ReNew Power, which is one of the fastest growing IPPs in India in December 2011. At ReNew Power, Balram is responsible for the development of the company's strategy for the growth of wind business (current portfolio is around 1500 MW). His specialization is product and project technical due diligence, commercial and contract negotiations, project execution, operation and maintenance of Wind and Solar assets.

Company Profile

ReNew Power Ventures Pvt. Ltd. ("ReNew Power") established by Founder Chairman & CEO, Sumant Sinha in 2011, is one of India's largest and fastest growing renewable energy company with more than 3,500 MW of commissioned and under-construction clean energy assets. Of this more than 2400 MW of assets are already commissioned. Currently, it operates in sixteen states (Gujarat, Haryana, Himachal Pradesh, Uttar Pradesh, Madhya Pradesh, Punjab, Bihar, West Bengal, Rajasthan, Maharashtra, Karnataka, Telangana, Tamil Nadu, Jharkhand, Delhi NCR and Andhra Pradesh) across the country. Committed to leading a change in the

country's current energy portfolio by delivering cleaner and smarter energy choices and thereby reducing India's carbon footprint, ReNew Power's mission is to play a pivotal role in meeting India's growing energy needs in an efficient, sustainable and socially responsible manner. The company creates value through reliable and efficient generation of non-conventional power through innovation in solar and wind power solutions.

Subhendu Moitra



*Senior Vice President
SBI Capital Markets Ltd
Jeevan deep, 9th floor, 1,
middleton street,
Kolkata -700071
T: +91 33 23023212
E: subhendu.moitra@sbicaps.
com*

W: www.sbicaps.com

Personal Profile

Subhendu is an Engineer with MBA and Banking diploma. He has more than 27 years of experience in Infrastructure Finance, PPP Advisory for Government and Private Sector, Project Finance, Corporate Finance, Syndication/Arrangement of Loans, Guarantees and Equity, M&A, Development Banking, Financial Restructuring, and Investment Banking across the sectors. He is currently working as Senior Vice President & Head (Eastern Region) of Project Advisory & Structured Finance (PA&SF) group of SBI Capital Markets Ltd (SBICAP), a premier Project Finance Advisor and Investment Bank of India belonging to State Bank of India Group.

Company Profile

SBI Capital Markets Ltd (SBICAP), is India's largest domestic Investment Bank, offering the entire gamut of investment banking and corporate advisory services. These services encompass Project Advisory and Loan Syndication, Structured Debt Placement, Capital Markets, M&A, PE and Stressed Assets Resolution. SBICAP is Global Leader for project finance advisory and Project Finance debt arrangement. It is a wholly owned subsidiary of State Bank of India (SBI), the largest Bank of India and one of the top 50 Global Banks.

Business interests in Spain

As a premier Investment Bank of India belonging to Largest Bank of India, we would

be keen to explore both investment as well as M&A opportunities across the sectors, among corporates and financial Institutions of both the countries.

Irais Moya



*Head of strategic marketing and sales enablement
Wipro limited
Prol. Paseo de la reforma
1015-B, 5th. Floor,
Santa Fe, Mexico City, 01376
T: +525552581755
E: irais.moya@wipro.com*

W: www.wipro.com

Company Profile

Wipro Limited (NYSE: WIT, BSE: 507685, NSE: WIPRO) is a leading global information technology, consulting and business process services company. We harness the power of cognitive computing, hyper-automation, robotics, cloud, analytics and emerging technologies to help our clients adapt to the digital world and make them successful. A company recognized globally for its comprehensive portfolio of services, strong commitment to sustainability and good corporate citizenship, we have over 160,000 dedicated employees serving clients across six continents. Together, we discover ideas and connect the dots to build a better and a bold new future.

Business interests in Spain

Wipro works with some of the largest companies in Spain such as BBVA, Gas Natural, Repsol, Santander or Telefonica amongst other but we have to grow much more our business.

Sachin Ram Mujumdar



*Head -400kV Project
The Tata Power Company
Limited
Bombay House 24, Homi Mody
Street,
Fort Mumbai - 400001
E: srmujumdar@tatapower.com*

W: www.tatapower.com

Personal Profile

Mr Sachin Ram Mujumdar have been with Tata Power since 1993 and have worked in construction & commissioning of hydro power plants. I have also handled responsibilities

of design & engineering for transmission systems, primarily EHV receiving stations. I am currently handling development of 400kV transmission projects for city of Mumbai.

Company Profile

Tata Power is integrated power company in India having generation of more than 1000MW (thermal, hydro, wind & solar assets) across India, EHV transmission systems primarily in Mumbai area 1200 Circuit KMS and distribution customers in Delhi & Mumbai. The company has recently commissioned its hydro and renewable plants in Asia, Africa & Europe. Tata Power

Daniel Navia Simón



*Secretary of State for Energy
Ministry of Energy, Tourism
and the Digital Agenda
W: www.minetad.gob.es*

Personal Profile

Academic Training

- Degree in Economics from the Carlos III University of Madrid.
- Master in Economics and Finance from the Center for Monetary and Financial Studies
- Titled Economist of the Bank of Spain (Opposition)

Professional experience

- Has been Director General of Financial, Macroeconomic and Labor Policies at the Economic Office of the President of the Government from November 21, 2013 to November 18, 2016.
- From December 1, 2012 until September 20, 2013, he was a member of the Advisory Board at the Office of the Director of the President's Economic Office
- Director of Relations with the central banks in the BBVA from the beginning of 2011 until the 30 of November of 2012.
- Chief Economist in different BBVA units between 2007-2010.
- Economist graduated in the Division of International Economics of the Bank of Spain between the years 2002-2007.

Personal Review

- Born in Madrid on May 21, 1977, married and with two daughters.

Borja Negro



*Sales & Marketing Managing Director Onshore
Siemens Gamesa Renewable Energy*
W: www.gamesacorp.com

Personal Profile

Previously, Mr. Negro was the Chief Executive Officer for Gamesa in North America and he served on the Board of Directors of the American Wind Energy Association. Prior to his appointment as CEO of Gamesa's North America region in 2012, he was the Corporate Director of Gamesa's Wind Farm Solutions Unit where he led global wind farm sales, and directed the structuring of financial solutions for wind farm projects.

Before joining Gamesa in 2002, Mr. Negro occupied a variety of senior level commercial positions in the industrial equipment supply sector.

A native of Bilbao, Spain, Mr. Negro holds a degree in Industrial Engineering from the ETSIIT in Bilbao, and a post graduate degree in Petroleum Markets from the Institut Français du Pétrole in Paris, France and attended the PDG (General Management Program) at Spain's IESE Business School.

Ignacio J. Pérez-Arriaga



*Professor & Director of the BP Chair on Energy & Sustainability
Instituto de Investigacion Tecnologica (IIT)
Calle de Santa Cruz de Marcenado, 26
28015 Madrid*

T: +34 91 542 28 00

W: www.iit.comillas.edu

Personal Profile

MS and PhD in Electrical Engineering from MIT, and Electrical Engineer from Comillas University in Madrid, Spain. Visiting professor at MIT (2008-present). Professor and Director of the BP Chair on Energy and Sustainability at Comillas University; founder and director (1984-1994) of its Institute for Research in Technology (IIT). Professor and Director of Training at the Florence School of Regulation. Life member of the Spanish Royal Academy of Engineering.

Fellow and Life Member of IEEE. Commissioner at the Spanish Electricity Regulatory Commission (1995-2000). Independent Member of the Irish Single Electricity Market Committee (2007-2012). Member of the Board of Appeal of the EU Agency for the Coordination of Energy Regulators (2011-2016). Review editor of the 5th Assessment Report of the IPCC. Consultant and lecturer in 35 countries. Currently researching on future trends in power systems regulation, operation and planning, and planning and strategic issues in universal energy access.

Company Profile

The IIT, Institute for Research in Technology, belongs to the School of Engineering (ICAI) of Comillas Pontifical University of Madrid (Comillas).

Its main aim is to promote research and postgraduate training in diverse technological fields through participation in specific projects of interest for industry and the Government. It is a non-profit Institute, which aims to be flexible and pragmatic in the way it works. It is essentially financed by projects contracted by companies, and thus responds to a clear social demand.

Juan Prieto



*Head of Smart Grids
INDRA
Avda. de Bruselas, 33-35
28108 Alcobendas, Madrid
T: +34 914 80 60 00
M: prietov@indra.es
W: www.indracompany.com*

Personal Profile

Mr. Prieto has 20 years of experience in the energy sector as an industrial engineer. He is currently head of the smart grid practice in Indra. He has a wide international experience in projects related with the development of technological solutions for the management, planning and optimization of modern distribution networks and markets in electricity and gas. He is in charge of the development and implementation of new tools and distributed architectures to allow the efficient and reliable operation of the future smart grid ecosystem, leading differing international projects in this domain.

Company Profile

INDRA is a global consulting, technology, innovation and talent company. It is on the

cutting edge of high value-added solutions and services for the Transport and Traffic, Energy and Industry, Public Administration, Healthcare, Financial Services, Security and Defence, and Telecommunications and Media sectors. With an annual turnover of 3,000 M€, Indra operates in 130 countries and has 43,000 employees worldwide, focusing on developing innovative solutions that meet the needs of the most demanding clients.

Juan Manuel Rodríguez García



*Manager of System Operation
Analysis and Development
Department
Red Eléctrica de España,
S.A.U. (REE)
Paseo del Conde de los
Gaitanes 177
28109 Alcobendas. Madrid*

T: +34 91 659 99 16

M: juanma.rodriguez@ree.es

W: www.ree.es

Personal Profile

Mr. Juan M. Rodríguez (1964) graduated from Pontificia Comillas University-ICAI (Madrid) in a degree in electrical engineering. In 1990, he joined REE, where he is presently Manager of Analysis and System Operation Development Department. He has also taught "Power system operation and control" at Pontificia Comillas University (Madrid) (2001-2004). His experience lies in the area of planning and operation of power systems, reactive power and voltage control, stability and power quality related analyses and studies, wind power and renewable resources integration, and also international organisations (ENTSO-E, GO15, IEEE).

He participated in several international projects dealing with the extension of the synchronism in the Mediterranean basin (Tunisia-Libya interconnection) and the interconnection of the Russia and East European countries and the European Wind Integration Study (EWIS). He was also member of the UCTE Committee investigating the Blackout in Italy (2003) and the 4th Mirrors 2006 disturbance. He was the Technical Director of the Institution Building for the National Electric Power Company in Jordan, a Twinning Project supported by the European Commission (2013-2015).

Company Profile

REE is the sole transmission agent and operator (TSO) of the Spanish electricity system whose mission is to guarantee the correct functioning of the electricity system and to ensure the continuity and security of the electricity supply at all times. REE also designs, builds, owns and maintains the transmission grid.

Guillermo Rodríguez Martín



*Director
Casa de la India
Calle Puente Colgante 13
47007 Valladolid
T: + 34 983 22 87 11
M: grodri@casadelaindia.org
W: www.casadelaindia.org*

Personal Profile

Founding Director of the Casa de la India in Valladolid, Ph.D. holder from the University of Valladolid and the University of Kerala (2006). After a seven-year study and post-graduate research period at Loyola College (M.A.), Madras, and the University of Kerala, Trivandrum, in the 1990s, Guillermo returned to the University of Valladolid where he held the post of Indian Studies Coordinator at the Centre for Asian Studies of the University of Valladolid from 2000 to 2003. He has lectured and published extensively on contemporary Indian literature, Indian poetry and poetics, Indian aesthetics, Bhakti literature, Indian performing arts traditions and Indian literary criticism. Guillermo is a multi-disciplinary scholar, translator, cultural manager, producer and writer and has published in India, Spain, France, U.K., Poland, and Germany. As an expert in Indian literature, culture and intercultural dialogue he is a member of diverse prominent institutions in Spain and Europe, and has organized and served as advisor to over 30 international cultural festivals, civil society summits and academic conferences in Spain and India. In 2012 he was awarded the Friendship Award by the Minister of External Affairs of the Government of India for his contribution to Indo-Spanish cultural relations. His recent book *When Mirrors are Windows: A View of A.K. Ramanujan's Poetics*, published by Oxford University Press in June 2016, is a groundbreaking work on one of the most influential international scholars, translators and poets of post-independence India.

Company Profile

Casa de la India is the Indian cultural Centre in Spain, created in 2003 by the University of Valladolid, the City Council of Valladolid, and the Republic of India (Embassy of India and ICCR).

Joan Rosás



Head of International Financial Institutions
Caixabank
T: +34 91 659 99 16
W: www.caixabank.com

Personal Profile

Joan Rosás Xicota is the Head of International Relations of CaixaBank. He is also a member of the Coordination Committees of the European Savings and Retail Banks Group (ESBG) that includes 900 European financial institutions and the World Savings and Retailing Bank Institute (WSBI) which comprises 6.000 banks from all over the world.

He joined “la Caixa” in 1993 and has participated in its internationalization process since the very beginning. From 1989 to 1993 he was the Director of Planning and Control and subsequently of Emerging Markets in BBV New York. In 2003 and 2004 he was a member of an Expert Panel, appointed by the European Commission to assess the results of the Action Plan for the Integration of Financial Services. Mr. Rosás is a member of the Spanish Chapter of the Club of Rome and is also Secretary General of the Barcelona International Office of Club of Rome. He is Vice Chairman of the Spain-India Foundation. He is also a member of the Board of Trustees of the Spain-US Council, Spain-China Foundation and Latin American Entrepreneurial Forum. He has a PhD in Economics and a Law Degree from the University of Barcelona. He also holds a Master Degree in International Affairs from the George Washington University and a Diploma in Finance from the New York University.

Company Profile

CaixaBank is the leading retail bank in Spain, with the largest customer base, a robust balance sheet and a culture drawing on deeply engrained values. Its business model is based on specialisation, with a value proposition tailored to each segment; a comprehensive

offering of products and services; the largest branch network in the country; a multi-channel approach and reach; and a team of highly-trained specialists. CaixaBank’s priorities include: achieving exacting quality of service standards; a firm commitment to mobility and digitalisation; and a determination to be set apart by its proximity, robust financial position, capacity for innovation and social responsibility.

Carlos Sallé



Director of Energy Policies
Iberdrola Group
W: www.iberdrola.com

Personal Profile

Industrial Engineer for the ETSII (School of Industrial Engineering) in the Universidad Politécnica de Madrid.

From 1987 to July 1995 he worked in areas related with system operation in Red Eléctrica de España (the Spanish Transmission System Operator).

He subsequently held various positions at the first electricity regulator in Spain (Comisión del Sistema Eléctrico Nacional).

From January to April 1998 he was member of the management team in charge of launching and setting up the Market Operator Company, as Operations Manager.

In April 1998 he returned to the electricity regulator as Market and Operation Director. After the functions of the former CNSE were integrated into the new Energy Commission (CNE), in January 2000 he was appointed Director of Electricity.

In February 2001 he joined the consultancy firm NERA (National Economic Research Associates), where he held the position of Associate Manager for the Energy Area.

In September 2001 he joined IBERDROLA Group as Regulation Director, and was later appointed as Director of Energy Policies. He is a Member of UNECE PPP Business Advisory Board since January, 2014.

Javier San-Miguel Armendáriz



*Director, Commercial
Department Wind Energy
Ingeteam Power Technology,
S.A.
Avda. Ciudad de la Innovación,
13
31621, Sarriguren, Navarra
T: +34 948 288 000*

W: www.ingeteam.com

Personal Profile

Javier San Miguel Armendáriz, Sales Director for the Wind Business of Ingeteam Power Technology.

Chartered Industrial Engineer with Mechanical and Electrical Degrees awarded by the Public University of Navarra and Staffordshire University. Qualified for PhD studies in Power Electronics in the University of Birmingham. His multidisciplinary academic background was put to the test with marine ship propulsion, electric railway traction and conventional electrical generation projects until joining the launch team of DeWind UK, first wind turbine manufacturer in that country. The industrial experience accrued from concept developments to technology transfers and internationalization of operations has always been of great value also in its later commercial roles as Strategy & Wind Business Manager in the Spanish Renewable Energy Center and his current job leading the development of global market opportunities for Ingeteam.

Company Profile

Ingeteam is an international company specialised in power and control electronics products, electrical machines, and electrical engineering and automation projects. The rich offer portfolio is rounded off with competent multi-technology operation & maintenance services.

Ingeteam develops its products in the following key sectors: wind, PV, hydro and fuel power generation; metal processing industry; marine propulsion, railway traction and power grid, including substations.

R&D is the backbone of Ingeteam business activity, being essential for delivering cost competitive solutions while seeking systems with top energy performance. The company operates worldwide, with nearly 4000 employees.

Business interests in India

Ingeteam trust the medium and long term

opportunities of the Indian wind market and also realises the competitive export potential of the country. Therefore, a Wind Power Converter factory has been set up in Chennai with the vocation of providing first class products to both local and international manufacturers operating in the Asian market.

Fidel Sendagorta Gómez del Campillo



*Director General for North
America, Asia and the Pacific
Ministry of Foreign Affairs and
Cooperation
Calle Serrano Galvache, 26
28033 Madrid
T: + 34 91 379 97 00
W: www.exteriores.gob.es*

Personal Profile

Mr. Fidel Sendagorta was appointed Director General for North America, Asia and the Pacific on June 26th, 2015.

He was Ambassador to Egypt from October 2010 to May 2014. Previously, he was Director General of Foreign Affairs for the Mediterranean, Maghreb and Middle East (2008-2011), Ambassador at large for Mediterranean Affairs (2007-2008) and Deputy Director General of the Office for Analysis and Forecasting at the Ministry of Foreign Affairs. As a Diplomat since 1984, he has served in several diplomatic posts at the Embassies of Spain in Tokyo, Havana and Rabat, as well as at the Permanent Representation of Spain to the European Union in Brussels. At the Ministry of Foreign Affairs, he also was Advisor to the Secretary of State for International Cooperation and Iberoamerica from 1991 to 1993 and from 1993 to 1996, he was Deputy Director at the Minister's Office.

Mr. Sendagorta holds a law degree from the Complutense University of Madrid and a Diploma on International Studies from the Diplomatic School of the Spanish Ministry of Foreign Affairs.

From 2003 to 2008 he was Professor at the Diplomatic School and he published the essay "Europa entre dos luces: declive o resurgimiento" (Biblioteca Nueva, Madrid 2007). Besides that, he is a member of the Scientific Council of the Elcano Royal Institute for International and Strategic Studies.

Company Profile

The Ministry of Foreign Affairs and Cooperation

plans, directs, implements and assesses Spain's foreign policy and development cooperation policy, following the Government's guidelines and applying the principle of unity of external action.

Cristina Serrano Leal



*Director General for International Economic Relations
Ministry of Foreign Affairs and Cooperation
T: +34 91 379 97 00
W: www.exteriores.gob.es*

Personal Profile

I belong to the Special Corps of Government Economists and Trade Specialists of the Spanish Ministry of Economy, more than 20 year experience in international affairs. Ph. D. in Economics, University of Madrid (Spain). Currently Director General for International Economic Relations, Ministry for Foreign Affairs, in charge of leading Spain's bilateral economic relations with third countries worldwide, together with Spanish Embassies abroad, as well as fostering multilateral economic agreements and Spain's interests and representation in various international organizations (OECD, IOCA, IAE...).

09/2016-04/2017: Deputy Director General for Trade Policy with Latin America and North America, responsible for developing Spain's trade policy in LATAM and North America. Together with 24 Spanish Economic and Trade Missions in the Americas, my aim was to develop bilateral trade and investment relations, facilitate financing to exporters, and Spanish position in EU Trade negotiations, such as TTIP, CETA, Mercosur and Mexico FTA.

09/2010 to 09/2015: Economic and Trade Counselor, Spain's Permanent Representation to the EU, where I represented Spain in the Trade Policy Committee, (TPC), Council Group in charge of trade and investment issues in EU Free Trade Agreements and WTO negotiations.

10/03 to 08/10: Deputy Director General for Economic and Financial Affairs of the European Union, in the Ministry for Foreign Affairs, State Secretary for European Affairs, responsible for developing Spanish position and coordinating ECOFIN and EU budgetary issues, dealing with European Institutions. Previously, during 1997-2003: Executive Senior Adviser and Vice Deputy Director General. I started my career

in 02/94 as a Counselor in the Ministry of Finance.

Author of one book on EU finances and more than 50 publications on EU affairs and international economics. Counselor to the Spanish ECA (CESCE) and Cooperation Agency (AECID), among other companies.

Jayshree Sengupta



*Senior Fellow
Observer Research Foundation
20, Rouse Avenue Institutional Area
New Delhi — 110002
T: + 91 011 43520020
M: jayshrees@orfonline.org
W: www.orfonline.org*

Personal Profile

Jayshree Sengupta is a Senior Fellow in the Observer Research Foundation, New Delhi. Her work focuses on the Indian economy and development, regional cooperation related to SAARC, BRICS, ASEAN, US and the EU. She writes on social sectors like health, education, unemployment, inequality, agriculture, banking, trade, investment and urban development.

She studied Economics at the Delhi School of Economic and London School of Economics. She did MA from Delhi School of Economics, MSc and MPhil in Economics from LSE. She was a lecturer in Economics at Miranda House and Indraprastha College, University of Delhi. She has worked in ICRIER, NCAER and Institute of Manpower Research-- some of the major think tanks in New Delhi. She worked as a consultant in the World Bank (Washington DC), OECD (Paris) and the National Institute of Economic and Social Research, London. She co-authored a book with Professor Sandro Sideri of Institute of Social Studies, The Hague, Holland on "1992 Single European Market and the Third World".

She worked as a Consulting Editor at the Observer of Business and Politics, New Delhi and in Hindustan Times from 1998 to 2004. At ORF she has written a book "A Nation in Transition, Understanding the Indian Economy" in 2008. She has edited a book "Global Meltdown EU and India perspectives" (2012). She has written for all major Indian newspapers in the past and is a columnist with the Tribune. She has presented scholarly papers at international conferences.

Company Profile

ORF seeks to lead and aid policy thinking towards building a strong and prosperous India in a fair and equitable world. It sees India as a country poised to play a leading role in the knowledge age – a role in which it shall be increasingly called upon to proactively ideate in order to shape global conversations, even as it sets course along its own trajectory of long-term sustainable growth.

ORF helps discover and inform India's choices. It carries Indian voices and ideas to forums shaping global debates. It provides non-partisan, independent, well-researched analyses and inputs to diverse decision-makers in governments, business communities, and academia and to civil society around the world.

Suket Singhal



*Group CEO
Secure Meters Ltd
E Class Pratap Nagar
Udaipur (Raj) 313001
T: +91 294 3062107
F: +91 294 2492310
E: suket.singhal@
securemeters.com*

W: www.securemeters.com

Personal Profile

Suket Singhal is Group CEO-Secure and has been actively involved in growing the business for over a decade; in particular its global expansion. Beyond executive duties, Suket is constantly focused on developing the team and the organisation for future growth.

Suket took a Masters in chemical engineering from Imperial College, London before undertaking four years of further research to develop a platform to monitor stem cell cultures in real time; this earned him a PhD. Suket also contributed to the development of a biomimetic closed loop insulin delivery system, using a chip to imitate pancreatic function.

Company Profile

Secure Meters Ltd is an Indian, privately owned multi-national business. Our focus is helping to ensure energy security throughout the energy supply chain - a critical issue worldwide. Our vision is for all consumers to reduce energy use, live in comfort and save money.

We have three manufacturing plants and two

R&D centres in India, where we employ 650 engineers to solve complex problems with simple, user friendly and complete solutions. We employ 7500 in India and 650 in the UK. Our factories train and employ youth and women and contribute to the 'Skill India' initiative and Secure's work is a prime example of the 'Make in India' initiative. With our partners, we also run manufacturing plants in Ghana and Malaysia.

Today Secure produces 8,000,000 meters annually and 99% of the electrons flowing in the Indian grid will be measured at least once by our meters. For the past 4 years Grant Thornton has ranked us as one of the fastest growing Asian businesses in UK. There are currently over 4.1 million Secure smart meters (electricity and gas) in-circuit in the UK and Australia. Secure also produces instrumentation and monitoring systems for industrial use to help improve the effectiveness and safety of electrical systems.

Venkatesh Varma



*Ambassador Extraordinary
and Plenipotentiary of the
Republic of India to the
Kingdom
of Spain
Embassy of India in Madrid
Avenida Pio XII, 30-32
28016 Madrid*

T: +34 91 309 88 70

M: amb@embassyindia.es

W: www.embassyindia.es

Personal Profile

Joined Indian Foreign Service in August 1988.
Education Qualifications: M.A., M.Phil
International Relations (Disarmament Studies)
Personal Information: Married

Earlier positions:

Third Secretary/Second Secretary (Pol):
Embassy of India in Moscow (February 1990-
February 1992)

Second Secretary (Pol): Embassy of India in
Tashkent (February 1992-April 1994)
Embassy of India

Under Secretary in Ministry of External Affairs:
External Affairs Minister in New Delhi (April
1994-May 1997)

First Secretary (Disarmament): Permanent
Mission of India to the UN in Geneva (May

1997-July 2000)

First Secretary/Counsellor (Pol): Embassy of India in Moscow (August 2000-August 2003)
Director (Disarmament & International Security Affairs): Ministry of External Affairs in New Delhi (August 2003-May 2004)
Director: Prime Minister's Office in New Delhi (May 2004-August 2007)
Counsellor/Minister: Permanent Mission of India to the Conference on Disarmament in Geneva (August 2007-July 2010)
Joint Secretary (Disarmament & International Security Affairs): Ministry of External Affairs in New Delhi (July 2010-October 2013)
Ambassador and Permanent Representative of India to the Conference on Disarmament in Geneva (October 2013-November 2016)

Accredited as the Ambassador Extraordinary and Plenipotentiary of the Republic of India to the Kingdom of Spain in Madrid (19 January, 2017)

- First Recipient of the S.K. Singh Award for Excellence in the Indian Foreign Service, in 2010 for his contribution to the negotiation of the Civil Nuclear Initiative.
- Member of the UN GGE on Missiles and the UN GGE on Disarmament and Nuclear Non-Proliferation Education.
- Member of the Indian Delegation to the UNGA in 1998, 1999, 2003, 2004, 2005, 2008, 2009, 2010, 2011, 2012 and 2013.

04

OVERVIEW





The II Spain India Forum: an important tool for the analysis of bilateral relations

The Forum's opening speeches emphasised
the strong relations between the two
countries and highlighted attractive
opportunities for cooperation

**ALFONSO
DASTIS**

“
*India will play
a crucial role
in Spain's
political and
economic
impact on the
rest of the
world”*

Spain and India will have the chance to generate substantial synergies in the field of energy over the coming years, according to Spain's Minister for External Affairs and Cooperation, Alfonso Dastis. In his opening speech at the II Spain India Forum, the minister emphasised the “significant efforts” made by Spain in this sector and India's ambitious plans to reach 175 GW of renewable energy capacity for 2022.

Alfonso Dastis stressed the important role of the Forum and stated that its conclusions would “shed some light and allow us to identify needs, share experiences and maybe even undertake joint projects”. The Minister added that these conclusions would



ANTONIO ESCÁMEZ

“
Our goal is for
this Forum
to become a
platform for
high-level
dialogue
between the
two countries”

be “integrated into our strategic thinking and the planning of our foreign actions for the coming years”.

According to Mr Dastis, India, “which is already one of our main political and economic partners in Asia, will play a crucial role in furthering Spain’s political and economic impact on the rest of the world”. He also emphasised that India and Spain have “a close affinity in terms of their understanding of the main global governance issues and a growing number of shared interests in all areas”.

The excellent ties between Spain and India were also mentioned by the Ambassador of India to Spain, Venkatesh Varma, who believes that Narendra Modi’s recent visit to Spain has opened a new chapter in relations between the two countries.

“Our countries are on the same side; we share the same ambitions. Spain is now looking to Asia and we want you to consider us a partner,” said the Ambassador.

Venkatesh Varma stated he would like more Spanish companies to go to India and, likewise, more Indian companies to choose Spain as their European base. He mentioned the growth of the Spanish economy in the past few years and encouraged Indian companies “to go to Spain and partake in that growth.



Spain offers the same as other countries in Europe, only more efficiently,” he said.

The Forum took place at Madrid’s City Hall and the Mayor, Manuela Carmena, expressed her satisfaction with the selection of Madrid for the event. She also took the chance to remind the attendees of the strong ties between Madrid and Delhi: in August 2016, Madrid hosted the Indian Film Academy Awards gala, which was watched by 841 million people. The Mayor also mentioned the opening of a direct flight route between the two cities, operated by Air India, at the end of last year.

During the opening session, Spain India Council Foundation Chairman Antonio Escámez emphasised the support given by the governments of the two countries to the Forum: “Our goal is for this Forum to become a platform for high-level dialogue between Spain and India.”

**VENKATESH
VARMA**

“
Spain offers
the same
as other
countries
in Europe,
only more
efficiently”

Mr Escámez pointed to the need to “reflect on our bilateral relations” after the celebration of the 60th anniversary of diplomatic relations last year, and six months after the Indian Premier visited Spain.

Additionally, SICF’s Chairman highlighted the importance of the energy sector, which is “considered strategic by the two countries and is a field in which we can cooperate”, particularly in light of Spain’s position as a world leader in the development of renewable energies.

Spain’s expertise in the sector was yet another of the highlights mentioned by the Secretary of State for Energy at the Ministry of Energy, Tourism and Digital Agenda, Daniel Navia, who explained that “much of our experience can be of use in the challenges that India will face in the coming years”.

According to Mr Navia, Spain and India “share a fundamental goal: the fight against climate change and the chance to turn that fight into an economic opportunity”. Technological development plays a key role in the energy sector, and he stated that “many technologies are well-positioned to be competitive”.

Mr Navia emphasised the outstanding capacity Spanish companies boast in fields like renewable energy generation, electric mobility, energy efficiency and improvements to electricity transmission.

DANIEL NAVIA

“Spain and India share a fundamental goal: the fight against climate change and the chance to turn that fight into an economic opportunity”

This capacity could be tremendously beneficial for India, according to the President and CEO of Bharat Light & Power and Member of the Confederation of Indian Industry (CII, co-organiser of the Forum), Tejpreet S. Chopra. “We need them to be able to face all the challenges ahead,” he said.

In his opening remarks, Tejpreet S. Chopra emphasised the intense programme of economic reforms initiated by the Indian Government, designed to facilitate business and open up new sectors to foreign investment. “Indian industry is very hopeful thanks to the government’s strong reform programme,” he said. He also drew attention to the performance of India’s electricity sector in the past few years and said he considered India to be “a land of opportunity” for Spain.





Spain and India: strong relations and outstanding potential

Mutually enhancing the two countries' images of the two countries is key to greater economic exchange

The first session of the II Spain India Forum was devoted to analysing the current relations between the two countries. Moderated by the Chairman of Elcano Royal Institute, Emilio Lamo de Espinosa, the session started with the presentation of the paper “Spain and India: seeking stronger bilateral relations” by researchers Rubén Campos (Elcano Royal Institute) and Jayshree Sengupta (The Observer Research Foundation).

For Jayshree Sengupta, the two countries “are partners that naturally complement each other, but which have gone unnoticed by one another for a long time” for historical, language and geographic reasons. Now that they are discovering each other, it is important to “change the perception of Spain as a far-flung country” and develop its brand image: “people wear Zara and Mango clothes and no-one knows these are Spanish brands”.

Jayshree Sengupta believes the potential for the development of bilateral relations is massive and that India offers Spain, “a highly advanced country, technically speaking”, opportunities in sectors such as agriculture, energy and food processing.

The need to improve Spain’s image in India is also a priority for Rubén Campos. However, the researcher at Elcano Royal Institute says the starting point is positive, given that India “is one of the non-neighbouring countries that values Spain the most”. Technology, science, education and culture, for example, are all areas that offer great potential for cooperation between the two countries.

**VENKATESH
VARMA**

“*There has been no case in which foreign investors have lost money in our country*”

The working paper by Elcano Royal Institute and ORF served as a starting point for a round table made up by Fidel Sendagorta, Director General for North America, Asia and the Pacific at the Ministry of External Affairs and Cooperation; Venkatesh Varma, the Ambassador of India to Spain; Tech Mahindra’s Account Director, Akhil Gupta; Joan Rosás, Director of International Financial Institutions at CaixaBank and the Director of Casa de la India, Guillermo Rodríguez.

All the participants agreed that, although there is great potential for cooperation between India and Spain in the mutual interest of the two countries, that potential isn’t currently being leveraged.





**AKHIL
GUPTA**

“
*Spain is in
the middle
of India and
Latin America
and serves
as a bridge
between them
for Indian
companies”*

Ambassador Venkatesh Varma pointed out that, out of the 70,000 Spanish companies that invested abroad in 2016, barely 100 invested in India, in a year when India saw the largest foreign investment inflows globally.

This could come down to a number of reasons: from the difficulty of learning the language, as pointed out by Akhil Gupta, to the need to think of long-term investments and the lengthy processes involved, as mentioned by Joan Rosás. The CaixaBank representative stated that, although it is true that “the Indian market is not easy compared to Latin America and Africa, where Spanish companies have a lot of experience”, it should be stressed that India “has a very clear legal system, of Anglo-Saxon origin, which is very secure and offers guarantees that might not be found elsewhere”.

This security is, according to Venkatesh Varma, one of the advantages India has to offer Spanish companies. “There has been no case in which foreign investors have lost money in our country,” he said.

All the panellists agreed that giving greater visibility to success stories could play a key role in encouraging trade between Spain and India. Both Akhil Gupta and Fidel Sendagorta mentioned



Talgo, whose participation in the modernisation of India's railway system has contributed to positioning Spain as a cutting-edge country. Other companies such as Navantia, Indra and Prosegur, according to Ambassador Varma, are "examples of Spanish companies which have successfully opened the door to many opportunities in India".

Agriculture and agro-industry, food processing, water resource management and pharma are just some of the many sectors which, according to the participants in the round table, could offer opportunities for Spanish companies in India. According to Fidel Sendagorta, India sees Spain as "an important partner" in transport, infrastructure and smart cities, and emphasised the potential offered by the defence industry.

Mr Sendagorta also underlined the importance of Spain for the internationalisation of Indian companies, which are "expanding internationally in a way they never have before. They look to Latin America and find a language barrier, and therefore turn to us as an ally in Europe". Tech Mahindra's Akhil Gupta agrees with this: "All Indian companies seeking to do business in Latin America have to go through Spain first. Due to the time difference, Spain is in the middle and serves as a bridge between them".



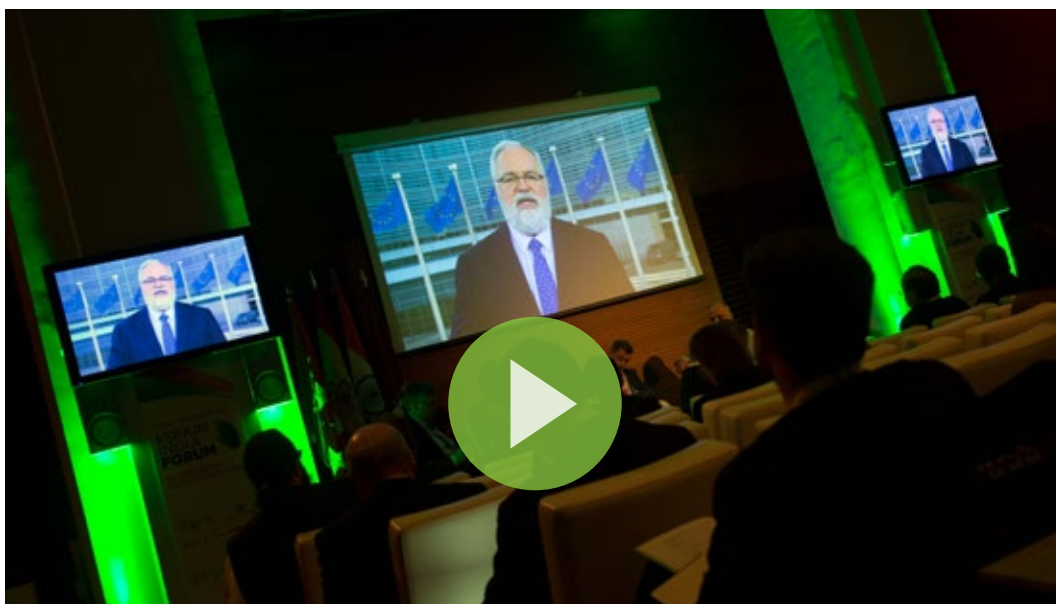
**RUBÉN
CAMPOS**

“
*India is one
of the non-
neighbouring
countries that
values Spain
the most”*

One of the keys to driving trade between the two countries, both in terms of quantity and quality, lies in enhancing their mutual images. Soft power is therefore crucial and must be “a state priority”, in the words of Guillermo Rodríguez.

According to the Director of Casa de la India, “culture is closely linked to the economy and to business” and has “a direct impact on long-term economic and business relations”. That is why it is all-important to place the utmost importance on events such as this Forum and the celebrations for the 60th anniversary of Spain-India diplomatic relations in 2016, as well as fostering the presence of Spanish artists at culture festivals in India. “The use of these events,” he said, “is part of brand creation.”

Guillermo Rodríguez also emphasised the importance of educational exchanges and the promotion of Spain as a filming location for Indian movies. The image of Spain in India, said Akhil Gupta, improved remarkably after the release of Bollywood movies filmed in Spain.



Spain and India: a united front against climate change

The energy policy of the two countries is largely determined by international treaties

The current situation of the energy sector in India and Spain and the outlook for the future were the central topic of the second session of the II Spain India Forum, moderated by Antonio Hernández García, a partner at KPMG. The Indian panellists were Tejpreet S. Chopra, President and CEO of Bharat Light & Power, and Dalip Dua, Managing Director of Krishna Hydro Projects. Spain was represented by Deputy General Director for the Coordination of Climate Change Actions from the Spanish Climate Change Office, Eduardo González, and Carlos Sallé, Chairman of the Energy Commission at the Spanish Chamber of Commerce.

**DALIP
DUA**

**“
Spain and
India could
work together
on large
projects in
East Africa”**

Before the discussion a video was aired, in which European Commissioner for Climate Action and Energy Miguel Arias Cañete shared some ideas on energy policy and the fight against climate change.

After apologising for not being able to attend in person due to agenda issues, Miguel Arias Cañete stressed the importance of



the Paris Agreement and his satisfaction in observing that Spain and India “are both committed not only to reaching the goals, but to going further still”.

“I’m glad to see,” he continued, “that on the occasion of the official visit to Spain, Narendra Modi and Mariano Rajoy renewed their commitment to fighting climate change, among other matters, and their support for bilateral cooperation.” The European Commissioner described India as “an all-important partner” for the EU in the energy sector and the field of energy security.

The discussion was then opened by Antonio Hernández García, who explained that Spain and India have different baselines. Energy demand in Spain, as in the rest of Europe, is set to fall over the coming years. The country “has managed to successfully integrate renewables into the energy mix, which now account for over 40% of the total, and is now faced with the challenge of closing down its coal thermal power stations as the proportion of renewable energies rises steadily”, with everything that entails for the stability of the energy grid.

India, on the other hand, will experience an increase in demand of up to 65% in the coming years, and its renewables supply and capacity will increase by 1,000% until 2040, which represents “a massive challenge and a great opportunity”.

The growth of demand in India, according to Tejpreet S. Chopra, is due to the exponential growth of the middle class and the development of megacities (over 15 million people) which place “great pressure on infrastructure”. Bharat Light & Power’s CEO stated that India will experience an increase in the domestic use of solar panels: “I believe that the huge transformation that India will undergo will see a change in the business model of how energy is produced.”

Tejpreet S. Chopra also admired Spain’s energy mix and its capacity to provide stability with over 40% renewables. “We want to learn how to overcome the intermittence of these energies,” he said.

**ANTONIO
HERNÁNDEZ
GARCÍA**

“
Spain has successfully integrated renewables into the energy mix, which now account for over 40%”
”

In this regard, Eduardo González praised the work of Red Eléctrica in managing the network with such a high proportion of renewables, though he also admitted that “we must do more if we want to meet our goals by 2040”.

According to the representative of the Spanish Office for Climate Change, the challenges faced by Spain as a member of the EU include transitioning to a low-carbon economy and an electric vehicle fleet, increasing railway transportation of cargo and boosting energy efficiency in households and industry.

The Chairman of the Energy Commission at the Spanish Chamber of Commerce, Carlos Sallé, also referred to the need to adapt to the fight against climate change and respond to the opportunities that this model, use and production represents:



“Cooperation is needed at all levels as the challenge is extremely demanding”.

One of the challenges Spain faces in this field is the fact that hydroelectric generation is at maximum capacity. This is not the case in India, according to Dalip Dua, Managing Director of Krishna Hydro Projects, who considers hydroelectric power to be the sustainable renewable energy par excellence: cheap and with a great return on investment. For Mr Dua, hydroelectric generation is the right renewable source to allow “industry to move away from fossil fuels”.

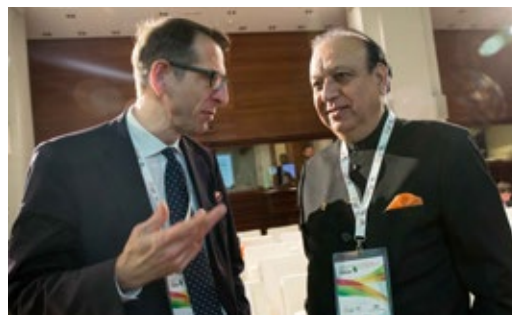
**MIGUEL
ARIAS
CAÑETE**

“
Narendra
Modi and
Mariano Rajoy
renewed their
commitment
to fighting
climate
change and
their support
for bilateral
cooperation”

Regarding cooperation between Spanish and Indian companies, both Tejpreet S. Chopra and Dalip Dua emphasised the importance of Spain as a technological industry leader. Chopra said India could “learn a lot from Spain” in areas such as energy storage, smart grids and smart cities.

Dalip Dua, in turn, described opportunities like the transformation of India’s railway network: “There are 44,000 kilometres’ worth of opportunities in the electrification of railway lines. Spain is a cutting-edge country. Why won’t they come?”

Indian and Spanish companies can also work together in other markets. “We have large projects pending in East Africa. India and Spain could also work together on these,” he said.





“Wind and solar power offer many opportunities in India”

Experts say the outlook for India’s energy market, which is currently undergoing a transition period, is promising

India’s energy market is undergoing a period of transition, giving rise to a competitive scenario packed with challenges, risks and opportunities. The panellists taking part in the Forum’s third session analysed the current state of affairs in the sector and gave their opinion on the direction it will take in the coming years.

**JAVIER
SAN-MIGUEL**



The energy sector is currently reconsidering its way of doing business in India”

The panel was moderated by Joaquín Castillo, Senior VP of Global Business Development at Acciona Energía, and featured Balram Mehta, President of ReNew Power Ventures, Anuja Tiwari, a lawyer at the law firm Trilegal, Javier San-Miguel Armendáriz, Director of Ingeteam Power Technology’s Commercial Department and Borja Negro Rua, Sales and Marketing Managing Director at Siemens Gamesa India.

In India, the energy sector is currently “reconsidering its way of doing business,” said Javier San-Miguel. According to the

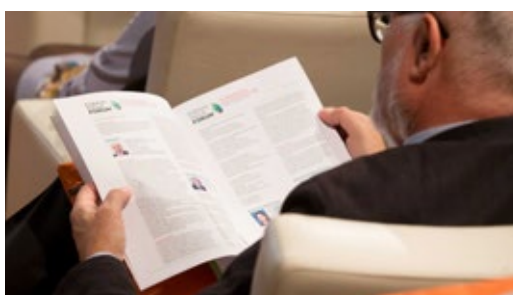
Ingeteam executive, “a great opportunity has been created which will allow everybody to position themselves” thanks to the policies of India’s Government and its unrelenting support for renewable energies.

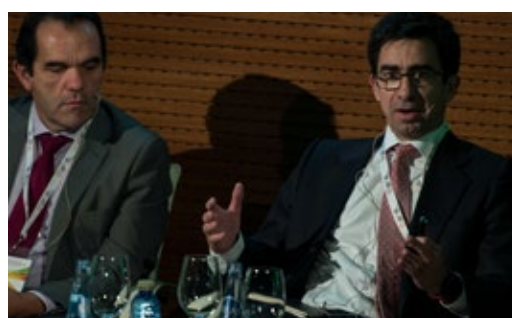
For Anuja Tiwari, “the Government is doing a lot to help new energy technologies to become as widespread as possible. From a legal standpoint, the current framework is a help rather than a hindrance”.

Government regulations include, according to Tiwari, “policies related to future technologies such as repowering (the replacement of old stations by more modern, efficient ones), off-shore generation and the transition to electric mobility”.

However, so far the most significant initiative is the auction system, which according to Balam Mehta, is “very well thought out”; despite the system having suffered certain imbalances in the past few months, Mr Mehta added that “my experience tells me a viable rate will be found in the end”.

Borja Negro shared this opinion. The Sales and Marketing Managing Director at Siemens Gamesa India stated that “India’s Government has done well to support a competitive pricing model, but for the time being we have to deal with some demanding challenges.” In his opinion, it is necessary to “keep insisting on state auctions so that we can plan ahead. The current PPA regulation should not be amended”.





**JOAQUÍN
CASTILLO**

**“
India’s energy
sector has the
key elements
for growth”**

Anuja Tiwari says the development of the PPA model in India “is attractive”: it helps reduce energy costs and prioritises renewable energy over conventional sources.

One of the main challenges the energy sector faces in India is the rise in demand. The country is not 100% electrified, and electrified areas do not receive constant supply. Supply for 100% of the population and the rise in electric vehicles will drive up demand and could give rise to some problems. However, Balram Mehta claims “this bottleneck will be temporary”. An added problem, Joaquín Castillo warned, is that the increase in electric vehicles “is not necessarily better for the environment unless the energy mix includes renewables”.

To tackle this issue, Borja Negro proposes hybrid solutions: combining complementary wind and solar power generation. Javier San-Miguel also showed his interest in hybrid and microgrid projects: “hybrid projects allow for a greater energy balance using the same structure. Together with storage systems, they are useful for microgrid systems and will contribute to reducing the use of diesel”.

With regard to microgrids, Anuja Tiwari believes “the Government has done a good job. People need to familiarise themselves with the regulations and learn how to maximise business potential and profits”.

**ANUJA
TIWARI**

“
“
*The
Government
is doing a
lot for new
technologies
to become the
standard”*

The conclusion of the debate was that, despite current complications, the outlook for India is optimistic, especially taking into account that, as stated by Borja Negro, “India will be able to benefit from the lessons learned in other countries, where the initial investment was extremely high. This investment has now been reduced to a quarter, and India can leverage that”.

The Indian representatives also shared a desire for Spanish companies to participate in the development of the sector in India. Balram Mehta guaranteed that “cooperation with the Spanish industry is possible in India (...) Wind and solar power offer many opportunities”. In turn, Anuja Tiwari referred to the new legal situation and the ease of doing business: “Things have changed a lot since Spanish companies first tried to enter the Indian market. Come over and let’s do business”.

The moderator, Joaquín Castillo, wrapped up with a positive outlook for India, a market in which Acciona has been operating for over a decade. “There are some challenges at present, but those are the same as in any other market. If a market has the key elements for growth, as India does, succeeding is only a matter of perseverance”.





The need for a new distribution business model

The Spain India Forum analysed the challenges faced by the electricity transmission system in India

The rise of renewable energies represents a series of demands and issues for the electrical grid. A country like India, which is as big as a continent and whose population lives in either large rural areas or megacities inhabited by tens of millions, faces significant challenges regarding the integration of energy resources and transmission.

The II Spain India Forum attempted to shed some light on this situation during its fourth session, moderated by Blanca Losada, Chair of Futured and Chief Technology Officer at Gas Natural Fenosa. The panel also featured Juan Manuel Rodríguez,



**JUAN
MANUEL
RODRÍGUEZ**

“
The distance
covered by the
Indian energy
system is like
the distance
from Cádiz to
Prague”

Manager of Red Eléctrica Española, José Ignacio Pérez Arriaga, a member of the MIT Energy Initiative and Center for Energy and Environmental Policy Research (CEEPR); Sachin Ram Mujumdar, Head of the 400kV Project at The Tata Power Company, and Suket Singhal, CEO of Secure Meters Limited.

The size of India’s power system is hard to grasp from the point of view of a country like Spain; in fact, it needs to be considered more at the European scale. According to Juan Manuel Rodríguez, “the distance covered by the Indian energy system is like the distance from Cádiz to Prague. It is huge. In 2013, they managed to synchronise it nationwide. One nation, one grid, one frequency”.

Suket Singhal outlined the issues posed by such a gigantic system. There is limited interconnectivity between provinces and the wholesale market is not very liquid. Also, “they have to manage different load curves depending on the geography, and then there’s power quality”, which can be affected by solar and wind power generation.

Renewable energies face yet another difficulty in India. As remarked by Sachin Ram Mujumdar, “between 70 and 75% of renewables are either in the South or the West of the country, but there’s a lot of demand in the North that cannot be met due to limitations in transmission capacity”.

Megacities, in turn, have their own problems, according to the Head of the 400kV Project. “The availability for transmission of large amounts of electricity at different voltages is limited”. Cities such as Bombay have severe limitations in terms of access to electrification grids because of the sea and natural reserves. As for underground cables, the underground rail projects currently underway in the main Indian cities are competing for underground space. These metro networks are also going to need “a lot of power”.

Sachin Ram Mujumdar was more optimistic in terms of the replacement of combustion vehicles with electric ones: “Companies with many transformers can use them as charging stations. We have 400 in the Bombay area which can be easily fitted out to become charging points; this is a measure which can be implemented”.

Juan Manuel Rodríguez says companies’ main concerns are managing a safe system which is constantly changing and a climate change-dependent grid. The Red Eléctrica Española Manager used the European interconnection model as an example, since it allows for increased efficiency, competition between neighbouring systems and better integration of renewable energies.

This is especially important in peripheral regions like Spain, where this kind of infrastructure is a fundamental component for the development of the power system.





**SACHIN RAM
MUJUMDAR**

“
*There's a lot
of demand
in India that
cannot be
met due to
limitations in
transmission
capacity*”

According to José Ignacio Pérez Arriaga, the European model could be applied in India. He emphasised that “The way we assign the cost of transport so that everybody has access to the grid works; it is efficient”.

The researcher mentioned the great contrasts in India, where villages with no power lie alongside high-voltage lines. “We need a new concept, a new distribution business model” and that inevitably involves “rules and regulations”. Suket Singhal emphasised that, at the moment, the situation is completely different from how it was 70 years ago. Therefore, “legislators must understand that the energy supply chain is different”.

Energy efficiency: a key factor for the future

The rise in demand and production costs make reasonable energy use crucial

Carlos Mataix, Director of the Centre for Innovation in Technology for Human Development at Universidad Politécnica de Madrid, opened the Forum's final session, devoted to energy efficiency and smart grids, with the following words: "There is a lot of room for improvement in the way we use our energy; it could be much more efficient and smarter".

The participants in this session were Suket Singhal, CEO of Secure Meters; Kiran Ananth (Senior Counsellor at CII and Sohrabji Godrej Green Business Centre); Rocío Fernández Artime, Energy Efficiency Manager at Gas Natural Fenosa and President of the Spanish Technology Platform for Energy Efficiency, and Juan Prieto Vivanco, Head of Smart Grids at Indra.

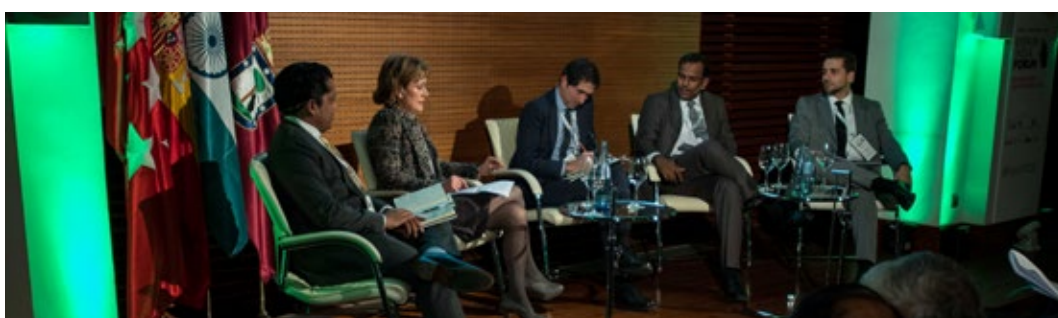
**KIRAN
ANANTH**



*In some
sectors,
energy
efficiency can
make or break
a company"*

They all emphasised the importance of promoting energy efficiency at all levels, for various reasons. For Kiran Ananth, the cost of energy has "a very high price" for the end user and in some sectors, such as the aluminium and textile industries, energy efficiency can make or break a company, as it makes it





**ROCÍO
FERNÁNDEZ**

“
In cities like
Delhi, where
pollution is
extremely
dangerous,
electric
vehicles are a
necessity”

more or less competitive”. According to the CII’s Senior Counsellor, “efficiency is the most crucial factor to achieving the changes we are pursuing in households, factories, industries... It was all-important 20 years ago and it is even more so today”.

For Suket Singhal, “energy efficiency is important for every company, and even more for those which operate in the energy market”.

Demographics is another factor that calls for increased energy efficiency. According to Rocío Fernández, the rise in population will mean that “by 2040, energy demand will be 30% higher than it is today”.

For Juan Prieto, the key lies in “the whole cycle benefitting”; in other words, the creation of value through energy efficiency. “If we open a space in which the client, the supplier and all agents can exchange more efficiently, then we are creating value for everyone”. In order to achieve that, “it is important to have clear, efficient regulations”. Rocío Fernández adds that financial instruments and exemplary actions at the public level are also very much needed.

The panellists also discussed certain projects and initiatives designed to improve energy efficiency in different sectors. One of these projects is Gas Natural’s renewable gas project, which uses

urban waste to produce gas and electricity. Another is Indra's AGM system, which has connected 70 smart buildings at an Australian university campus through a microgrid. Kiran Ananth mentioned the possibility that Spain could participate in a similar programme to the one carried out by India with the Swedish Energy Agency to put IT SMEs in touch with Indian companies.

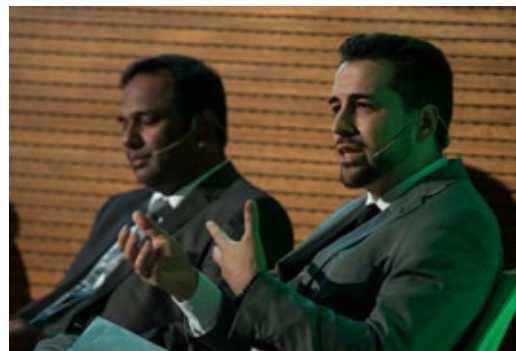
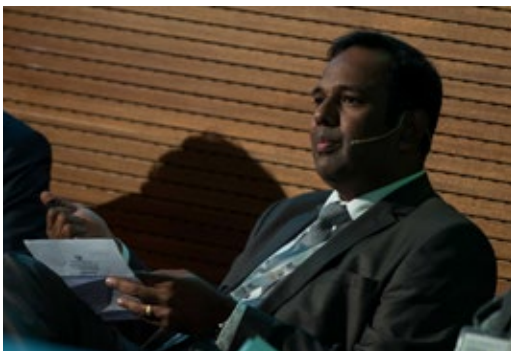
The audience also participated and made interesting contributions, such as suggesting joint action against energy losses. According to World Bank data, in 2014 energy losses in power transmission and distribution in India totalled 19% on average, although in some areas this percentage was materially higher, up to 50% according to some studies. In developed countries, losses rarely reach 10%.

**JUAN
PRIETO**

“*Despite their limitations, electric vehicles are finding their niche in Spain*”

The role that smart meters can play in this regard was also discussed. India recently started the first installation phase of these devices, fitting several million units. What experience does Spain have in this area? As explained by Juan Prieto, utility companies have practically managed full deployment of these meters. “Utility companies have invested a lot installing these smart meters.

We are now analysing the input and defining new services for the end user”.





The round table also analysed the deployment of electric vehicles as well as their benefits and related problems in the two countries. The study *Utility of the Future*, carried out by Iberdrola and MIT together with Universidad Pontificia de Comillas, stresses the importance of transport for the low-carbon economy we are striving for. According to Kiran Ananth, the Indian Government has placed an initial order of 10,000 electric vehicles for official use, which will serve as a test for a potential broader EV rollout.

In this case, according to Rocío Fernández, it will be necessary to consider both cost and necessity. “In cities like Delhi, where pollution is extremely dangerous, electric vehicles are a necessity. But there are other types of transport in which price will be a factor, as it is in the US”.

“Despite their limitations, electric vehicles are finding their niche in Spain,” claims Juan Prieto. However, their deployment “is limited by a critical factor: energy storage”. We will therefore have to wait for future generations of electric vehicles to improve in that area.



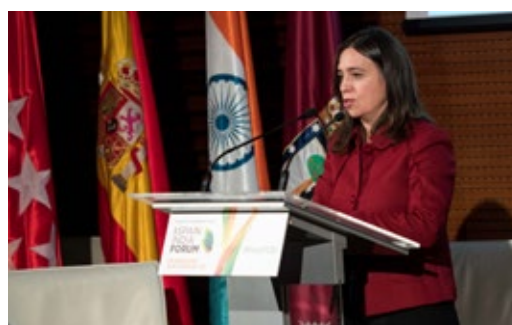
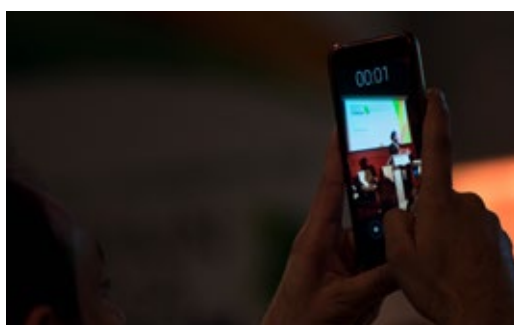
The Spain India Forum: an open door and a call to action

The Forum's closing session marks
the beginning of new talks and opportunities
for cooperation

Spain and India may be very different countries, but they have several things in common. The potential for economic relations between the two countries remains untapped, and both offer great opportunities for cooperation in many industries, including the energy sector.

The closing speeches for the II Spain India Forum, focused on the energy sector, agreed on the need to maintain the talks initiated during the Forum and bring them to fruition in the future.

Spain India Council Foundation Chairman, Antonio Escámez, said he felt the Forum had achieved its goals: "Firstly, we sought to offer a platform for high-level dialogue and, secondly, to generate contact between qualified professionals from the two countries."



Antonio Escámez said he hoped that “this Forum will generate links with multiplying effects. There is a lot of potential between the Indian and Spanish societies”.

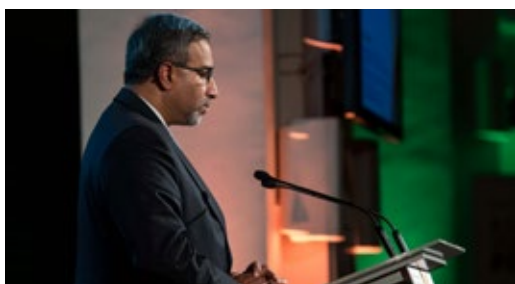
Tejpreet S. Chopra, CEO of Bharat Light & Power and a member of the Confederation of Indian Industry (CII), said he was willing to “talk to industry and Government representatives in India to apply all we’ve learned” during the Forum.

Among the most interesting topics discussed at the Forum, the Indian entrepreneur emphasised Spain’s ideal position as a gateway to Latin America for Indian companies, the gradual reduction in the cost of new technologies, which will benefit emerging markets such as India, the stability and environmentally-friendly standards that will impact the decisions of investment funds in the future, and the importance of increased energy efficiency in view of the rise in demand over the next few decades.

ANTONIO ESCÁMEZ

“
There is a lot
of potential
between
the Indian
and Spanish
societies”

Within the energy sector, renewable energies represent a world of opportunities for Spain and India alike, according to Cristina Serrano, Director General of International Economic Relations at the Ministry of Foreign Affairs and Cooperation, who also emphasised the role played by Spain as a member of the European Union in supporting key initiatives such as the Free Trade Agreement between the EU and India.



Other industries such as tourism, transport, defence, security and smart cities offer multiple opportunities for cooperation between the two countries. “There is still room to reinforce bilateral relations,” stated Ms Serrano, who added that “a greater volume of Spanish investment is needed in India and vice versa”.

In their final remarks, the Ambassadors of India and Spain agreed on the excellent bilateral relations between the two countries and the need to increase exchanges, especially trade exchanges. The Ambassador of India, Venkatesh Varma, expressed his satisfaction with the presence of the Minister for External Relations and Cooperation, Alfonso Dastis, at the II Spain India Forum. “That in itself goes to show the importance placed by the Spanish Government on the relations between us and how much they care about the new international dynamics”.

**CRISTINA
SERRANO**

“
A greater
volume of
Spanish
investment
is needed in
India and vice
versa”

Venkatesh Varma also praised the work of the Spain India Council Foundation to foster “interaction between players in various industries, in this case the energy sector. The Foundation has achieved that extremely effectively through this Forum” and its contribution, he stated, “has been extraordinary”.

The Ambassador of Spain in India, José Ramón Barañano, agreed with his Indian counterpart that the Spain India Forum “should be a starting point. This event has been highly effective, and a series of meetings are to be held because of it”.



**JOSÉ RAMÓN
BARAÑANO**

“
The Spain
India Forum
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a series of
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“India and Spain,” added Venkatesh Varma, “have a lot in common energy-wise: both need to go abroad to access energy, both support restrictions to fight climate change, and all of this has been conveyed in the discussions held today”.

The Ambassador of India said he hoped that the journey initiated by the Forum would “move forward through individual contacts and institutional mechanisms. There are instruments we can use both at the administrative level and beyond”. Venkatesh Varma pointed at the cooperation with the Ambassador of Spain to India as “an example of the excellent relations between the two countries”.

For José Ramón Barañano, it is paramount for Spain to step up its footprint in Asia, and more specifically in India. “Our exports to India stand at 3.5 million dollars a day, and exports to China are 14 million. However, exports to Portugal (population 8 million) total 50 million a day”.

In his opinion, the Indian market (1.4 billion people) poses a challenge worth tackling. “Things that are worth it are never easy. This is a long-term investment. If Spanish companies want to be in India, they will have to think long-term”.

“There already are many Spanish and Indian companies working together”, he concluded. “Our goal as Ambassadors is to help out, but doing business is up to you”.

05

LIST OF ATTENDEES



NAME	COMPANY / BODY	POSITION
Ángel Adiego	ANTARES, SERVICIOS INDUSTRIALES Y PROMOCIONALES, S.L.	General Director
Emma Albaladejo	ACEMTO COMUNICACIÓN	Director - Partner
Luis Hilario Alonso	MINISTRY OF ENERGY, TOURISM AND THE DIGITAL AGENDA	Head of International Energy Relations
Pedro M. Altube	EPTISA SERVICIOS DE INGENIERIA, S.L.	Director of International Development
P V Kiran Ananth	CII- SOHRABJI GODREJ GREEN BUSINESS CENTRE	Principal Counsellor
José Manuel Anta	FANDE (SPANISH FEDERATION OF PUBLISHING DISTRIBUTORS)	Managing Director
María Aparici	MINISTRY OF ECONOMY, INDUSTRY AND COMPETITIVENESS	Depty Director for Trade Policy with Europe, Asia and Pacific
Pablo Ayesa	CENER (NATIONAL RENEWABLE ENERGY CENTRE)	General Director
Eduardo Aznar	CENER (NATIONAL RENEWABLE ENERGY CENTRE)	Business Development Director
Saravanan Balasubramanian	EMBASSY OF INDIA IN SPAIN	Second Secretary (Economic & Commercial)
José Ramón Barañano	MINISTRY OF FOREIGN AFFAIRS AND COOPERATION	Ambassador of Spain to India
German Bejarano	ABENGOA	Director for Institutional International Relations and Assistant to the Chairman
José Luis Berlanas	CRISTALERIAS BERLANAS SA	Director
Rajesh Bhardwaj	EFFIBAR INDIA PRIVATE LIMITED	CEO
A. Bobby	ATTERRA	Owner
Alfredo Bonet	SPANISH CHAMBER OF COMMERCE	International Director
Eva Borreguero	UNIVERSIDAD COMPLUTENSE DE MADRID	Professor of Political Science and Public Administration
Leticia Bottazzi	UNIVERSIDAD COMPLUTENSE DE MADRID	PHD candidate
Ignacio Buil	CUATRECASAS	Partner
Fernando Caller	IBERDROLA	International Business Manager
Rubén Campos	ELCANO ROYAL INSTITUTE	Senior Research Fellow
Sheila Carbajal	ASOCIACIÓN EMPRESARIAL EÓLICA	Communication Department
Aurora Carbonel	MINISTRY OF FOREIGN AFFAIRS AND COOPERATION	Head of service of public diplomacy
Manuela Carmena	MADRID CITY COUNCIL	Mayor of Madrid
Carlos Carnero	FUNDACIÓN ALTERNATIVAS	Managing Director
Joaquín Castillo	ACCIONA ENERGÍA	Senior VP – Global Business Development
Venisse Castro	MADRID CITY COUNCIL	Lawyer
Mohan Chainani	CHAINCORP, S.L.	President
LourdesSantos	CHAINCORP, S.L.	Adviser
Tejpreet S. Chopra	BHARAT LIGHT & POWER	President and CEO
Enrique Conde	SERVIPRESS	Advisor
Luis Crespo	PROTERMOSOLAR	Secretary General
Luis Cueto	MADRID CITY COUNCIL	Mayor of Madrid Cabinet
Alfonso Dastis	MINISTRY OF FOREIGN AFFAIRS AND COOPERATION	Minister for Foreign Affairs and Cooperation
Ane de Ariño	GAS NATURAL FENOSA	Business Development Director, India, Asia & North Africa
Ignacio De Benito	CRISBE CONSULTORES	President and Founder
Lucas De Haro	EPTISA SERVICIOS DE INGENIERIA, S.L.	Director for Americas and New Markets
Francisco de la Torre	MÁLAGA CITY HALL	Mayor
Ignacio De Lucas	MAHINDRA ESPAÑA	Public Relations Assistant
Iñigo de Palacio	INDRA	Institutional Affairs Global Director
Alonso Dezcallar	SPAIN INDIA COUNCIL FOUNDATION	Secretary General
Manso Domingo	ANTONIO VIÑAL - CO ABOGADOS	Counselor
Sergio Domínguez	MAHINDRA ESPAÑA	Public Relations Manager
Alan D'Silva	ENZEN	Strategic Business Advisor
Dalip Dua	KRISHNA HYDRO PROJECTS PVT LTD	Managing Director
Antonio Escámez	SPAIN INDIA COUNCIL FOUNDATION	President

Luis Ignacio Escartín	ACCIONA ENERGÍA	Business Development Director Asia-Pacific
Fernando Fernández-Arroyo	MAHINDRA ESPAÑA	Country Manager España
Rocío Fernández-Artime	GAS NATURAL FENOSA	Energy Efficiency Manager- GNF. President of the Technological Spanish Platform of Energy Efficiency
Victoria Fernández-Prieto	ACCIONA SERVICE	Business Development Director. Middle East & Asia
José María Fernández-Rúa	CARIOTIPO MH5	Joint Director
Carla Fibla	FUNDACIÓN VICENTE FERRER	Communication Manager Madrid
Richter Frank-Jürgen	HORASIS	Founder and Chairman
Berta Fuertes	SPAIN INDIA COUNCIL FOUNDATION	Director
Laura Gala	FORO DE LA INDUSTRIA NUCLEAR ESPAÑOLA	Engineering
José María García	AUFER CONSULTING, S.L.	CEO
Gloria García	CENTER FOR ASIA: INTERCULTURAL RELATIONS & KNOWLEDGE	Director
Mario García	GAS NATURAL FENOSA	Head of India Office Strategy & Business Development
Javier García	INDIABILBAO	
Javier A Garcia	OPTIMITIVE, S.L.U.	
Valentín García	CUATRECASAS	Partner
Carlos Garcia-Sevilla	MANTRA DATA CENTERS	Board Member
Subhankar Ghosh	LIBERTY FRESH WORLD, S.L.	Director
Javier Gil	UNIVERSIDAD PONTIFICIA DE COMILLAS	Assistant Professor Faculty of Humanities and Social Sciences
Carmen Gómez	LLORENTE & CUENCA	Corporate Director
Carlos Gómez - Múgica	AIRBUS	Director of Institutional Relations Spain
Eduardo González	THE DIPLOMAT IN SPAIN	Editor
Eduardo González	OFICINA ESPAÑOLA CAMBIO CLIMÁTICO	Deputy General Director for Coordination of Climate Change Action
Akhil Gupta	TECH MAHINDRA	Account Director
Arcadio Gutiérrez	CLUB ESPAÑOL DE LA ENERGÍA (ENERCLUB)	General Director
Josehp Hamilton	ONG COMUNIDAD IBEROAMERICANA	President
Antonio Hernández	KPMG S.A.	Partner, International & Energy Strategy
Javier Hernández	NOLSOM	Director
Gerarda Helena Hulsbergen-Sluijter	AGNI FOUNDATION. PSYCHOLOGIST	President
José Pedro Iglesia	CARBUNIÓN	President - General Director
Noelia Iglesias	WIND COMPOSITE SERVICES GROUP SL	Financial Department
Jesús Incinillas	INCIZAL	Director
Miguel Jessen	ABROAD FOR BUSINESS	Director - Partner
Mohsin Khan	CONFEDERATION OF INDIAN INDUSTRY (CII)	Deputy Director (Europe)
Ashok Kumar	AK INDO-GERMAN AUDIT GMBH	Managing Director
Pedro Lalanda	AVANTFORUM	President
Emilio Lamo de Espinosa	ELCANO ROYAL INSTITUTE	Chairman
Javier Latorre	GAS NATURAL FENOSA	Global Power Generation Regulations Manager
María Lázaro	ELCANO ROYAL INSTITUTE	Corporate Development Director
Soledad López	GAS NATURAL FENOSA ENGINEERING	Business Development Director
Ricardo Losa	MINISTRY OF FOREIGN AFFAIRS AND COOPERATION	Advisor for the D.G. for North America, Asia and the Pacific
Blanca Losada	GAS NATURAL FENOSA	Chairwoman Futured, and Chief Technology& Engineering Officer
Juan Ramón Lueje	NAVANTIA	Corporate Director
Nuria Machicot	INVEST BUSINESS DEVELOPMENT INDIA PVT. LTD.	Business Development Director

Mª Antonia Manchón	FUNDACIÓN VICENTE FERRER	Business Advisor
Luis Manzano	DHL	Trade Lane Manager
Salvador Marín	COFIDES	President
Juan Virgilio Márquez	ASOCIACIÓN EMPRESARIAL EÓLICA	General Director
Carlos Mataix	CENTRE FOR INNOVATION IN TECHNOLOGY FOR HUMAN DEVELOPMENT AT THE UNIVERSIDAD POLITÉCNICA DE MADRID (ITDUPM)	Director
Petra Mateos	TÉCNICAS REUNIDAS, S.A.	Counsellor
Piyush Mathur	AMARBHAW POWER PVT LTD.	Managing Director
Balram Mehta	RENEW POWER VENTURES PVT LTD	President – Wind & Asset Management
Juan Millan	GEDETH NETWORK	CEO
A.B. Mohanty	AMALIST	Director
Subhendu Moitra	SBI CAPITAL MARKETS LTD.	Senior Vice President
Lola Molera	AYUNTAMIENTO DE MADRID	Jefe de Departamento
Elizabeth Molina	TECNIBERIA	Head of International & Institutional Relations
Ramón María Moreno	MINISTRY OF FOREIGN AFFAIRS AND COOPERATION	Advisor Protocol
Lola Morera	CRISTALERIAS BERLANAS SA	Partner
Rubén Mouriño	GOBIERNO VASCO - PROGRAMA BEINT	Internship
Irais Moya	WIPRO LIMITED	Head of strategic marketing and sales enablement
Sachin Ram Mujumdar	THE TATA POWER COMPANY LIMITED	Head - 400kV Project
David Navarro	CASA ASIA	Director General
Miguel Ángel Navarro	GRUPO CATENON	General Director
Daniel Navia	MINISTRY OF ENERGY, TOURISM AND THE DIGITAL AGENDA	Secretary of State for Energy
Borja Negro	SIEMENS GAMESA RENEWABLE ENERGY	Sales & Marketing Managing Director Onshore
Fernando Nicolás	ADIF	International Director
Piluca Núñez	ASOCIACIÓN EMPRESARIAL EÓLICA	Director of Communication and Institutional Relations
Pedro Pastor	RONDA	Miscellaneous Manager
José Pérez-Arriaga	MIT	"Professor & Director of the BP Chair on Energy & Sustainability Instituto de Investigacion Tecnologica (IIT)"
Juan Prieto	INDRA	Head of Smart Grids
Francisco Rábena	MINISTRY OF FOREIGN AFFAIRS AND COOPERATION	General Director MARCA ESPAÑA
Pedro Reixach	TOOL ALFA	Organization Manager
Álvaro Rengifo	CESCE	President
Paul Rhodes		
Inmaculada Riera	SPANISH CHAMBER OF COMMERCE	Director
José María Robles	BANCO SANTANDER	Director of Institutional Relations
Guillermo Rodríguez	CASA DE LA INDIA	Director
Álvaro Rodríguez	MINISTRY OF FOREIGN AFFAIRS AND COOPERATION	Subdirector General de Relaciones Económicas Bilaterales
Juan Rodríguez	GLOBAL POWER GENERATION SA	Business Development
Juan Manuel Rodríguez	RED ELÉCTRICA DE ESPAÑA	Manager of System Operation Analysis and Development Department
Joaquín Roige	INDRA SISTEMAS	Senior Manager
Celia Roldán	IBERDROLA	Manager International Affairs
Joan Rosás	CAIXABANK	Director of International Financial Institutions
Ricardo Rubianes	CENTRE FOR DEVELOPMENT OF INDUSTRIAL TECHNOLOGY (CDTI)	India Manager
Antonio Rueda	MINISTRY OF ENERGY, TOURISM AND THE DIGITAL AGENDA	Press Officer
María Ruiz	BANCO SANTANDER	Sustainability and Protocol
Daniel Ruiz	INNOSUNS COACHING & CAPITAL	Innovation Access Coordinator

José Eugenio Salarich	ACCIONA	Director of International Relations
Carlos Sallé	IBERDROLA	Climate Change and Energy Policies Director
Amaia San Martín	IBERDROLA	Gerente de Desarrollo Corporativo de Negocios
Diana Sánchez	INDRA SISTEMAS	International Business Development for Energy Consultant
Javier San-Miguel	INGETEAM, S.A.	Director Commercial Department, Wind Energy
Marcos Sanderson	MÁLAGA CITY HALL	Technical Director for International Investment
Sonia Segura	DIPLOMÁTICA THE EXCLUSIVE MAGAZINE	President
Fidel Sendagorta	MINISTRY OF FOREIGN AFFAIRS AND COOPERATION	Director General for North America, Asia and the Pacific
Jayshree Sengupta	OBSERVER RESEARCH FOUNDATION	Senior Fellow
Carlos Serrano	IBERDROLA	Desarrollo Global
Cristina Serrano	MINISTRY OF FOREIGN AFFAIRS AND COOPERATION	Director General for International Economic Relations
Ishita Sharma	IE BUSINESS LAW SCHOOL	Professor
Suket Singhal	SECURE METERS LIMITED	Group CEO
Ignacio Soto	INDVERSIS MANAGEMENT CONSULTING	Founding Partner and Managing Director
Anuja Tiwari	TRILEGAL	Counsel
D.B Venkatesh Varma	EMBASSY OF INDIA IN SPAIN	Ambassador of India to Spain
Krishnakumar Vattekat	AIR INDIA	Country Manager Spain
Diego Vázquez	MINISTRY OF ENERGY, TOURISM AND THE DIGITAL AGENDA	Subdirector General de Relaciones Energéticas Internacionales
Francisco Velázquez	AXON PARTNERS GROUP	President
Josu Vélez	COFISA	Asesor Financiero
Nerea Villar	MINISTRY OF FOREIGN AFFAIRS AND COOPERATION	Internship
Jorge Villarino	VINCES CONSULTING	Director of Regulation
Andrew Ward	CUATRECASAS	Partner
Vega Yubero	SPAIN AUSTRALIA COUNCIL FOUNDATION	Director
Patricia Zabala	SPAIN INDIA COUNCIL FOUNDATION	Joint Director
Jaime Zarzalejos	VINCES CONSULTING	Senior Consultant

06

KEY COMMUNICATION FIGURES

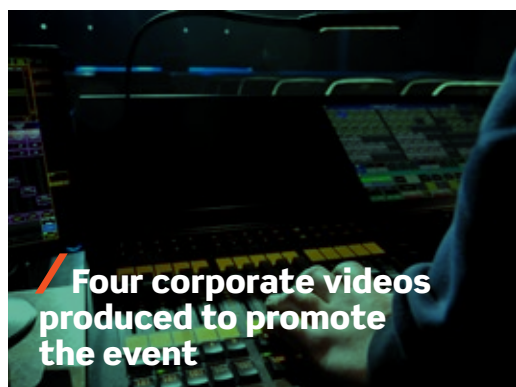




Over 20 accredited journalists attended the Forum



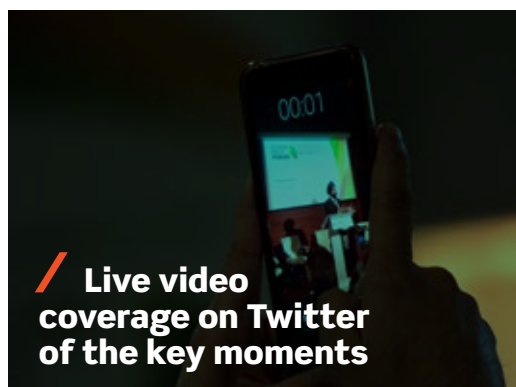
Real-time coverage on social media with the hashtag #ForoFCEI



Four corporate videos produced to promote the event



16,974 impressions on Twitter generated with the hashtag #ForoFCEI



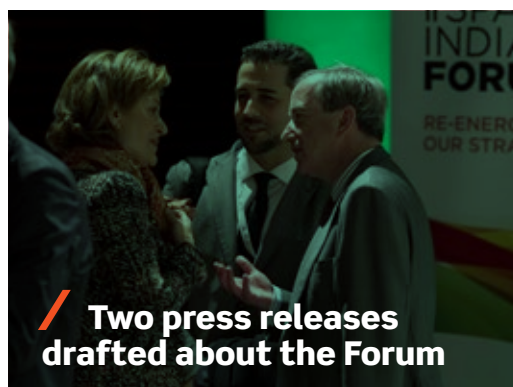
Live video coverage on Twitter of the key moments



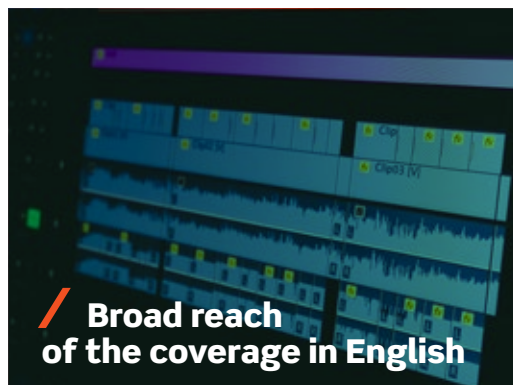
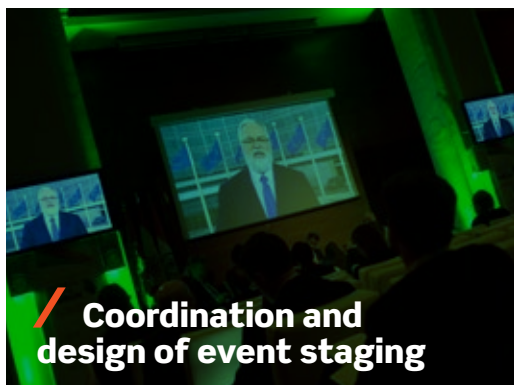
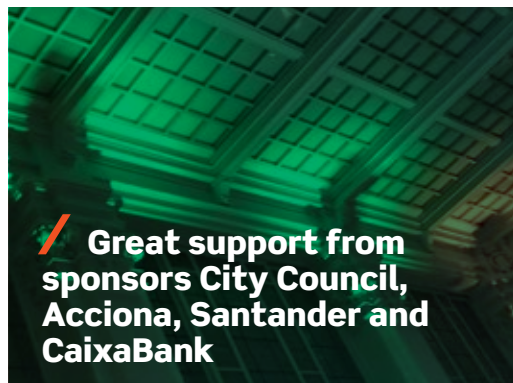
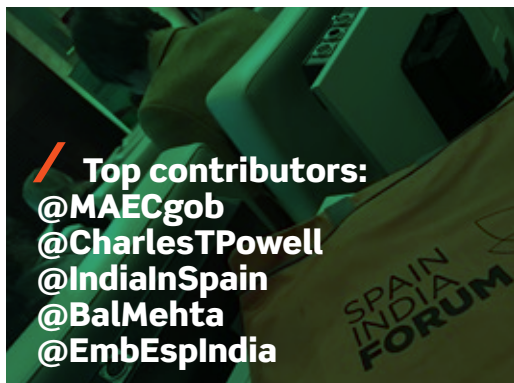
Translation into English of Twitter coverage in real time



On November 16, 107 tweets were launched from SICF's own account



Two press releases drafted about the Forum



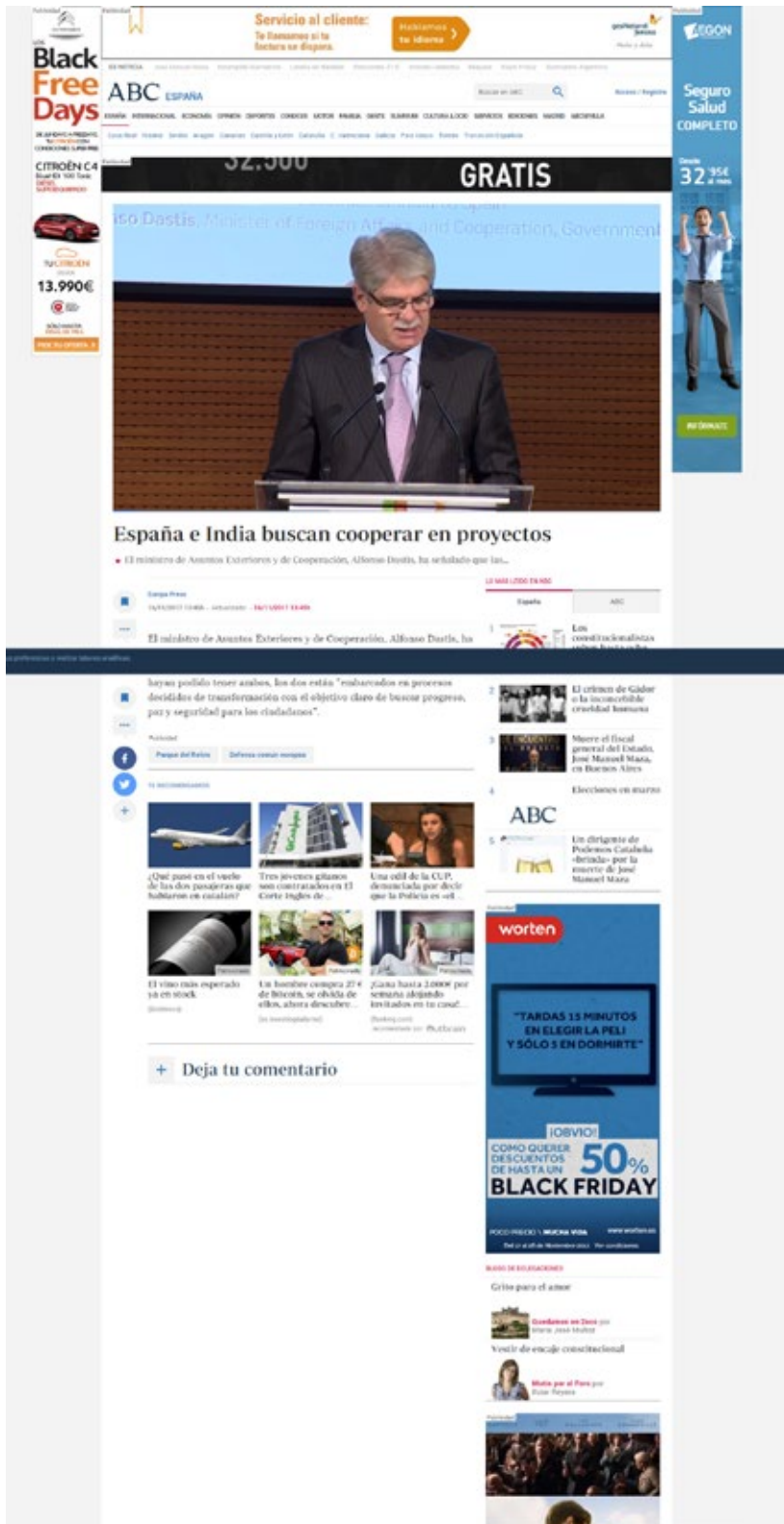
07

PRESS CLIPPINGS

This includes the top mentions of the II Spain India Forum.

Source: Nolsom





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Free Days

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España e India buscan cooperar en proyectos

El ministro de Asuntos Exteriores y de Cooperación, Alfonso Dastis, ha señalado que las...

El ministro de Asuntos Exteriores y de Cooperación, Alfonso Dastis, ha...

Hay un período breve antes, los dos están "embarcados en procesos decididos de transformación con el objetivo claro de buscar progreso, paz y seguridad para los ciudadanos".

El crimen de Gábor o la inconcebible crueldad humana

Muere el fiscal general del Estado, José Manuel Marín, en Buenos Aires

Elecciones en Asturias

Un dirigente de Podemos Cataluña 'derriba' por la muerte de José Manuel Marín

¿Qué pasó en el vuelo de las dos pasajeras que subieron en avión?

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Una oíja de la CUP, demuestrada por decir que la Policía es...

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Mucho por el País por

BOLSAMANIA. 16.11.2017



Bolsamanía
Web Financiera Group

59.11.2017 | Actualizado a las 22:05

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España e India buscan cooperar en proyectos de industria de defensa y energía

Europa Press | 16 Nov 2017 | 9:11:25

Dueto en la inauguración I Foro España India | FOTOGRAFÍA: FUNDACIÓN CONSEJO ESPAÑA INDIA

Ambo países comparten su "defensa del imperio de la ley, la democracia y la protección de los derechos fundamentales", en palabras de Dastis

MADRID | 16 | (EUROPA PRESS)

España e India buscan intensificar su cooperación en materia de seguridad y de relaciones económicas, con especial interés en posibles proyectos en industria de defensa y energía, especialmente energías renovables, tal como se ha puesto de manifiesto en el I Foro España India inaugurado este miércoles en Madrid.

En ese foro, el ministro de Asuntos Exteriores y de Cooperación, Alfonso Dastis, ha subrayado la necesidad de los dos países de mejorar la "responsabilidad de seguridad" ante retos mundiales que cada vez son más complejos, y ha apostado por reforzar la cooperación en industrias de defensa, seguridad, lucha contra el terrorismo, seguridad energética, del medio ambiente y sanitaria, además de impulsar los intercambios científicos.

Por su parte, el embajador indio en Madrid, Venkatesh Varma, ha señalado que España tiene una experiencia "sobresaliente" en sectores que India necesita: infraestructuras, smart cities, defensa, energía renovable, puertos, alta velocidad ferroviaria, innovación alimentaria y turismo. También ha pedido que fundidos para empresas indias en España, "desde allá de los tecnologías, los automóviles, los textiles o la alimentación".

Los dos han destacado que España e India tienen ya una relación muy estrecha: "el primer ministro, Narendra Modi, firmó cinco acuerdos con Mariano Rajoy durante su visita al pasado mayo", por temas de que ambos son "democracias consolidadas" y comparten valores fundamentales: "la defensa del imperio de la ley, la democracia y la protección de los derechos fundamentales de sus ciudadanos", en palabras de Dastis. "Como tienen los valores de paz, de democracia, de derechos humanos y del imperio de la ley, quiero subrayar eso", ha dicho también el embajador indio.

El ministro ha señalado que las relaciones entre los dos países pasan por un "gran momento político" y que "a pesar de los dificultades puntuales" que hayan podido tener ambos, los dos están "evolucionando en procesos decisivos de transformación con el objetivo claro de buscar progreso, paz y seguridad para los ciudadanos".

En este contexto, los dos países se han puesto como objetivo convertirse en socios prioritarios en sus respectivas regiones. Varma ha destacado que India quiere que España sea su socio en la UE, teniendo en cuenta además su presencia en el Mediterráneo y el Asia central. "España ofrece lo mismo que otros países europeos pero de forma más competitiva en costes", ha resumido.

"UN PAPEL FUNDAMENTAL EN LA PROYECCIÓN DE ESPAÑA"

Por su parte, Dastis ha apuntado que en las próximas dos décadas la India "ocupará un papel fundamental en la proyección política y económica de España en el mundo".

En materia energética, el presidente de la Fundación Consejo España India, Antonio Escámez, ha destacado que la India es ya el cuarto país por potencia eléctrica instalada y aspira a que en 40 por ciento de su producción eléctrica proceda de esta fuente en 2030.

Dastis ha reconocido el potencial de cooperación en este campo, incluso con "importantes sinergias". El ministro ha destacado que a largo plazo es fundamental "una correcta definición de políticas energéticas" y también el desarrollo de energías renovables, en un contexto marcado por los "retos científicos" del cambio climático.

En la inauguración ha participado asimismo el secretario de Estado de Energía, Daniel Barria, y la alcaldesa de Madrid, Manuela Carmena, que ha destacado la necesidad de crear un "interés y la hora de hacer inversiones" y ha recordado que Madrid es una ciudad "emisionista" con vínculos con la India, como la demostró la celebración de los "Juegos de Bollywood" en 2016.

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22:05 Los partidos muestran sus cartas: ¿qué economías se abren en Cataluña a un mes del 21-D?

20:43 El presidente de Zentaburo, Robert Mugabe, elude su dimisión

20:20 Fomento busca alianzas en Perú y Colombia

20:00 ACS firma un crédito de 15.000 millones para la OPR, a Abertis

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LA VANGUARDIA. 16.11.2017



Carmena destaca que "Madrid puede ofrecer mucho a India" como, entre otras cosas, "intereses inmobiliarios"

La alcaldesa de Madrid, Manuela Carmena, ha asegurado que la capital es una ciudad que "puede ofrecer mucho a la India", entre otras cosas diversos "intereses inmobiliarios".

MADRID, 16 (EUROPA PRESS)

La alcaldesa de Madrid, Manuela Carmena, ha asegurado que la capital es una ciudad que "puede ofrecer mucho a la India", entre otras cosas diversos "intereses inmobiliarios".

Así lo ha puesto de manifiesto la regidora durante la inauguración del II Foro España-India, que reunirá a expertos, empresas y representantes institucionales de ambos países en un encuentro donde se analizarán cuestiones de interés común.

En una breve bienvenida en inglés, Carmena ha calificado de "muy acertada" la decisión de celebrarse el Foro en Madrid, una capital "asable, abierta e interesante". La alcaldesa ha recordado la celebración de los 'Oscars' de Bollywood en la capital como muestra de la "cerca" con el país asiático.

Asimismo ha puesto en valor la nueva línea aérea que conecta Nueva Delhi y Madrid y ha añadido que ello es muestra de lo "interesante" que resulta la relación entre ambos países.

El Foro, centrado en el sector energético, analizará las potencialidades y necesidades de ambos países en energías renovables y las políticas desarrolladas en esta área. Revisará además el estado de las relaciones bilaterales y la celebración del 60 aniversario de establecimiento de relaciones diplomáticas.

Se estructura en torno a cinco sesiones, en las que los distintos participantes establecerán un "diálogo constructivo" sobre diversos temas cuyo objetivo final es la generación de soluciones o ideas y el fomento de los lazos "a todos los niveles" entre España e India.

"GRAN MOMENTO POLÍTICO"

También ha intervenido en la inauguración el ministro de Asuntos Exteriores y Cooperación, Alfonso Dastis, quien ha señalado que ambos países "pasan por un gran momento político, con nuevos planes para desarrollar planes de energía".

"India y España están embarcadas en un proceso decidido de transformación, con el objetivo de la búsqueda de progreso, paz y seguridad para los ciudadanos, y determinados a realizar una aportación decidida y necesaria a problemas globales", ha apuntado a continuación.

Dastis ha señalado que ambos países colocan en el "centro" de su acción "la cooperación y el mutuo entendimiento", y ha puesto en valor que España quiere construir "una relación fuerte bilateral con India, con la certeza de que en las próximas dos décadas, India ocupará un papel de importancia fundamental en la proyección de España en el mundo".

El ministro de Asuntos Exteriores ha recordado que durante la visita del primer ministro de India, Narendra Modi, a España, se firmaron siete acuerdos y memorandos, y se estableció una "importante hoja de ruta" para el "reforzamiento de una relación estrecha y de confianza".

También ha señalado que ambos países quieren adaptar su capacidad de respuesta ante nuevos retos como la ciberseguridad, el esfuerzo de la seguridad energética, el terrorismo y conseguir un medio ambiente más seguro.

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The screenshot shows the official website for the II Spain India Forum. At the top, there are navigation links for 'Inicio', 'Atención al ciudadano', 'Mapa del sitio', 'Suscripción', 'Ayuda', and 'Buscador'. Below this is a header with 'Ministerio', 'Política Exterior y Cooperación', 'Servicios al Ciudadano', and 'Sala de Prensa'. The main content area is titled 'ORGANIZADO POR LA FUNDACIÓN CONSEJO ESPAÑA-INDIA' and features a large photograph of a speaker at a podium in a conference hall. The headline reads 'Alfonso Dastis inaugura el II Foro España-India'. The text below the headline states that the Fundación Consejo España-India and the Confederation of Indian Industry (CII) are organizing this high-level meeting where experts and representatives from both countries will discuss the renewable energy sector. It mentions the presence of Spanish Minister of Foreign Affairs and Cooperation, Alfonso Dastis, and Indian Minister of External Affairs, Sushma Swaraj. A video player is embedded at the bottom of the article, showing a scene with the text 'ESPAÑA PUEDE EXPORTAR SU ROLLO TECNOLÓGICO A INDIA'. The footer contains various social media links (Twitter, Facebook, YouTube, Flickr, Instagram), a list of direct access links for different departments, and contact information for the Ministry of Foreign Affairs and Cooperation.

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Inicio / Política

España e India buscan cooperar en proyectos de industria de defensa y energía

● Ambos países comparten su "defensa del imperio de la ley, la democracia y la protección de los derechos fundamentales", en palabras de Dastis

EUROPA PRESS - ILLUSTR
16/11/2017 - 11:28h



España e India buscan intensificar su cooperación en materia de seguridad y de relaciones económicas, con especial interés en posibles proyectos en industria de defensa y energía, especialmente energías renovables, tal como se ha puesto de manifiesto en el II Foro España-India inaugurado este miércoles en Madrid.

En ese foro, el ministro de Asuntos Exteriores y de Cooperación, Alfonso Dastis, ha subrayado la necesidad de los dos países de mejorar la "capacidad de respuesta" ante retos mundiales que cada vez son más complejos, y ha apostado por reforzar la cooperación en industrias de defensa, seguridad, lucha contra el terrorismo, seguridad energética, del medio ambiente y sanitaria, además de impulsar los intercambios científicos.

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Los dos han destacado que España e India tienen ya una relación muy estrecha -el primer ministro, Narendra Modi, firmó siete acuerdos con Mariano Rajoy durante su visita el pasado mayo-, partiendo de que ambas son "democracias consolidadas" y comparten valores fundamentales: "la defensa del imperio de la ley, la democracia y la protección de los derechos fundamentales de sus ciudadanos", en palabras de Dastis. "Compartimos los valores de paz, de democracia, de derechos humanos y del imperio de la ley, quiero subrayar eso", ha dicho también el embajador indio.

El ministro ha señalado que las relaciones entre los dos países pasan por un "gran momento político" y que "a pesar de las dificultades puntuales" que hayan podido tener ambos, los dos están "embarcados en procesos decididos de transformación con el objetivo claro de buscar progreso, paz y seguridad para los ciudadanos".

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En la inauguración ha participado asimismo el secretario de Estado de Energía, Daniel Navia, y la alcaldesa de Madrid, Manuela Carmena, que ha destacado la necesidad de conciliar intereses a la hora de hacer inversiones y ha recordado que Madrid es una ciudad "amistosa" con vínculos con la India, como lo demostró la

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DIRECTO La crisis en Catalunya, al minuto

Inicio / Política

Dastis destaca el potencial de cooperación España India en energía renovable

DTI - Madrid | 16/11/2017 18:38



Dastis destaca el potencial de cooperación España India en energía renovable

El ministro de Asuntos Exteriores, Alfonso Dastis, ha destacado hoy el potencial de cooperación, la buena sintonía y "estrecha complicitad" de España e India en cuestión de políticas energéticas y de transformación del sector e impulso de las energías renovables.

"Estamos ambos países embarcados en un proceso decidido de transformación", ha subrayado Dastis en su intervención en el II Foro España India.

Organizado por la Fundación Consejo España India, el foro reúne en Madrid a expertos y representantes de empresas e instituciones de España e India debatan sobre el sector energético y analiza las posibilidades y necesidades de ambos países en energías renovables.

El ministro también ha subrayado la estrecha relación política que une a ambos países y se ha mostrado convencido de que, en los próximos años, "India ocupará un papel fundamental en la proyección política y económica de España en el mundo".

El embajador indio en España, Venkatesh Varma, también destacó la buena sintonía política entre ambos países y subrayó que existen muchas áreas en las que "España es sobresaliente" y en las que ambos países deberían colaborar, como infraestructuras, defensa, alta velocidad, puertos y turismo.

En materia energética, el secretario de Estado de Energía, Daniel Navía, apuntó que India es el cuarto país del mundo en potencia eólica y que tiene el objetivo declarado de que, para 2030, el 40 por ciento de energía será eólica.

16/11/2017 - 18:38

CONTENIDO PATROCINADO

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José Precado

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Marta Mendez

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Madrid - jueves, 16/11/2017 a las 11:27 CET

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Ambos países comparten su 'defensa del imperio de la ley, la democracia y la protección de los derechos fundamentales', en palabras de Dastis

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anta velocas ferroviaria, innovación alimentaria y turismo. También ha pedido oportunidades para empresas indias en España, "más allá de las tecnologías, los automóviles, los textiles o la alimentación".

Los dos han destacado que España e India tienen ya una relación muy estrecha --el primer ministro, Narendra Modi, firmó siete acuerdos con Mariano Rajoy durante su visita el pasado mayo--, partiendo de que ambas son "democracias consolidadas" y comparten valores fundamentales: "la defensa del imperio de la ley, la democracia y la protección de los derechos fundamentales de sus ciudadanos", en palabras de Dastis. "Compartimos los valores de paz, de democracia, de derechos humanos y del imperio de la ley, quiero subrayar eso", ha dicho también el embajador indio.

El ministro ha señalado que las relaciones entre los dos países pasan por un "gran momento político" y que "a pesar de las dificultades puntuales" que hayan podido tener ambos, los dos están "embarcados en procesos decididos de transformaciones con el objetivo claro de buscar progreso, paz y seguridad para los ciudadanos".

En este contexto, los dos países se han puesto como objetivo convertirse en socios prioritarios en sus respectivas regiones. Varma ha destacado que India quiere que España sea su socio en la UE, teniendo en cuenta además su presencia en el Mediterráneo y Latinoamérica. "España ofrece lo mismo que otros países europeos pero de forma más competitiva en costes", ha resumido.

'UN PAPEL FUNDAMENTAL EN LA PROYECCIÓN DE ESPAÑA'

Por su parte, Dastis ha apuntado que en las próximas dos décadas la India "ocupará un papel fundamental en la proyección política y económica de España en el mundo".

En materia energética, el presidente de la Fundación Consejo España India, Antonio Escámez, ha destacado que la India es ya el cuarto país por potencia eléctrica instalada y aspira a que un 40 por ciento de su producción eléctrica proceda de esta fuente en 2030.

Dastis ha reconocido el potencial de cooperación en este campo, incluso con "importantes sinergias". El ministro ha destacado que a largo plazo es fundamental "una correcta definición de políticas energéticas" y también el desarrollo de energías renovables, en un contexto marcado por los "riesgos ciertos" del cambio climático.

En la inauguración ha participado asimismo el secretario de Estado de

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España e India quieren ampliar su colaboración en energías renovables



16 de noviembre de 2017 y [elempresario.com/ElE](#)



India tiene el objetivo de contar en 2022 con 175 gigavatios (GW) de energías renovables.

España e India quieren ampliar la colaboración que mantienen en materia de energías renovables y ahondar en la respectiva presencia de empresas del sector en ambos países, han indicado en Madrid responsables gubernamentales y empresariales en el segundo Foro España-India.

En la inauguración del foro, organizado por la Fundación Consejo España-India y dedicado en esta ocasión a la energía, ha intervenido el **secretario español de Energía, Daniel Navía, quien ha señalado que las renovables han alcanzado un grado de madurez capaces de ofrecer energía a precios accesibles.**

Ha afirmado que para aprovechar la oportunidad que ello supone tanto España como India tienen empresas líderes en el sector y hay "un espacio de colaboración inaudita". A su juicio, es fundamental que España e India colaboren en este campo y ha recordado, en este sentido, el memorando de entendimiento que suscribieron en materia de renovables ambos países con motivo de la visita que hizo a España el primer ministro del país asiático, Narendra Modi, en mayo pasado.

Según Navía, ese acuerdo establece un marco positivo para la colaboración entre empresas, así como para facilitar la presencia de compañías españolas del sector en ese país y viceversa. Por su parte, Tejpreet Chopra, consejero delegado de Bharat Light & Power Group, una de las compañías renovables líderes en India, ha recordado que él comenzó en General Electric ocupándose de los asuntos de esta empresa en India y su primer proyecto fue un parque eólico.

Chopra, que ha añadido que la compañía española de aerogeneradores Gamesa, hoy Siemens Gamesa, es una de las que le ha inspirado, ha recordado que en su país ya un 14 % de la capacidad total instalada es renovable. Además, ha señalado que **India tiene el objetivo de contar en 2022 con 175 gigavatios (GW) de energías renovables, de los que 100 GW serán solares.**

Por su parte, el embajador de India en España, Venkatesh Varma, ha indicado que su país quiere que vayan allí más empresas españolas y ha destacado las enormes oportunidades que hay en el campo de la energía para la innovación. En este sentido, ha recordado como el primer ministro de su país apuntó durante su visita lo importante que sería para India que hubiera complementos de cocina que

De acuerdo con los datos facilitados por el presidente de la Fundación Consejo España-India, Antonio Escámez, España es el cuarto fabricante mundial de aerogeneradores con un 73 % de los exportados de aerogeneradores en el mundo con

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16/11/2017 - 10:37

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La alcaldesa de Madrid, Manuela Carmena, ha asegurado que la capital es una ciudad que "puede ofrecer mucho a la India", entre otras cosas diversos "intereses inmobiliarios".

MADRID, 16 (EUROPA PRESS)

Así lo ha puesto de manifiesto la regidora durante la inauguración del II Foro España-India, que reunirá a expertos, empresas y representantes institucionales de

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El foro, centrado en el sector energético, analizará las potencialidades y necesidades de ambos países en energías renovables y las políticas desarrolladas en esta área. Revisará asimismo el estado de las relaciones bilaterales y la celebración del 60 aniversario de establecimiento de relaciones diplomáticas.

Se estructura en torno a cinco sesiones, en las que los distintos participantes entablarán un "diálogo constructivo" sobre diversos temas cuyo objetivo final es la generación de soluciones o ideas y el fomento de los lazos "a todos los niveles" entre España e India.

"GRAN MOMENTO POLÍTICO"

También ha intervenido en la inauguración el ministro de Asuntos Exteriores y Cooperación, Alfonso Dastis, quien ha señalado que ambos países "pasan por un gran momento político, con nuevos planes para desarrollar planes de energía".

"India y España están embarcadas en un proceso decidido de transformación, con el objetivo de la búsqueda de progreso, paz y seguridad para los ciudadanos, y determinados a realizar una aportación decidida y necesaria a problemas globales", ha apuntado a continuación.

Dastis ha señalado que ambos países colocan en el "centro" de su acción "la cooperación y el mutuo entendimiento", y ha puesto en valor que España quiere construir "una relación fuerte bilateral con India, con la certeza de que en las próximas dos décadas, India ocupará un papel de importancia fundamental en la proyección de España en el mundo".

El ministro de Asuntos Exteriores ha recordado que durante la visita del primer ministro de India, Narendra Modi, a España, se firmaron siete acuerdos y memorandos, y se estableció una "importante hoja de ruta" para el "refuerzo de una relación estrecha y de confianza".

También ha señalado que ambos países quieren adaptar su capacidad de respuesta ante nuevos retos como la ciberseguridad, el refuerzo de la seguridad energética, el terrorismo y conseguir un

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España e India buscan ampliar colaboración y presencia empresas en renovables

16 Noviembre, 2017

ASOCIACIÓN

Madrid, 16 nov (EFE/COM).- España e India quieren ampliar la colaboración que mantienen en materia de energías renovables y ahondar en la respectiva presencia de empresas del sector en ambos países, han indicado hoy en Madrid responsables gubernamentales y empresariales en el segundo Foro España-India.

En la inauguración del foro, organizado por la Fundación Consejo España-India y dedicado en esta ocasión a la energía, ha intervenido el secretario español de Energía, Daniel Navia, quien ha señalado que las renovables han alcanzado un grado de madurez capaces de ofrecer energía a precios accesibles.

Ha afirmado que para aprovechar la oportunidad que ello supone tanto España como India tienen empresas líderes en el sector y hay "un espacio de colaboración que todavía está por descubrir".

Chopra, que ha añadido que la compañía española de aerogeneradores Gamesa, hoy Siemens Gamesa, es una de las que le ha inspirado, ha recordado que en su país ya un 14 % de la capacidad total instalada es renovable.

Además, ha señalado que India tiene el objetivo de contar en 2022 con 175 gigavatios (GW) de energías renovables, de los que 100 GW serán solares.

Por su parte, el embajador de India en España, Venkatesh Varma, ha indicado que su país quiere que vayan allí más empresas españolas y ha destacado las enormes oportunidades que hay en el campo de la energía para la innovación.

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16/11/2017 11:25:00 GMT

Ambos países comparten su "defensa del imperio de la ley, la democracia y la protección de los derechos fundamentales", en palabras de Dastis

MADRID, 16 Nov. (EUROPA PRESS) -

España e India buscan intensificar su cooperación en materia de seguridad y de relaciones económicas, con especial interés en posibles proyectos en industria de defensa y energía, especialmente energías renovables, tal como se ha puesto de manifiesto en el II Foro España-India inaugurado este miércoles en Madrid.

En ese foro, el ministro de Asuntos Exteriores y de Cooperación, Alfonso Dastis, ha subrayado la necesidad de los dos países de mejorar la "capacidad de respuesta" ante retos mundiales que cada vez son más complejos, y ha apostado por reforzar la cooperación en industrias de defensa, seguridad, lucha contra el terrorismo, seguridad energética, del medio ambiente y sanitaria, además de impulsar los intercambios científicos.

Por su parte, el embajador indio en Madrid, Venkatesh Varma, ha señalado que España tiene una experiencia "sobresaliente" en sectores que India necesita: infraestructuras, 'smart cities', defensa, energía renovable, puertos, alta velocidad ferroviaria, innovación alimentaria y turismo. También ha pedido oportunidades para empresas indias en España, "más allá de las tecnologías, los automóviles, los textiles o la alimentación".

Los dos han destacado que España e India tienen ya una relación muy estrecha —el primer ministro, Narendra Modi, firmó siete acuerdos con Mariano Rajoy durante su visita el pasado mayo—, partiendo de que ambas son "democracias consolidadas" y comparten valores fundamentales: "la defensa del imperio de la ley, la democracia y la protección de los derechos fundamentales de sus ciudadanos", en palabras de Dastis. "Compartimos los valores de paz, de democracia, de derechos humanos y del imperio de la ley, quiero subrayar eso", ha dicho también el embajador indio.

El ministro ha señalado que las relaciones entre los dos países pasan por un "gran momento político" y que "a pesar de las dificultades puntuales" que hayan podido tener ambos, los dos están "embarcados en procesos decididos de transformación con el objetivo claro de buscar progreso, paz y seguridad para los ciudadanos".

En este contexto, los dos países se han puesto como objetivo convertirse en socios pri

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Carmena destaca que "Madrid puede ofrecer mucho a India" como, entre otras cosas, "intereses inmobiliarios"



REUTERS / DANISH SIDDIQUI

Publicado 16/11/2017 10:57:38 CET

MADRID, 16 Nov. (EUROPA PRESS) -

La alcaldesa de Madrid, Manuela Carmena, ha asegurado que la capital es una ciudad que "puede ofrecer mucho a la India", entre otras cosas diversos "intereses inmobiliarios".

Así lo ha puesto de manifiesto la regidora durante la inauguración del II Foro España-India, que reunirá a expertos, empresas y representantes institucionales de ambos países en un encuentro donde se analizarán cuestiones de interés común.

En una breve bienvenida en inglés, Carmena ha calificado de "muy acertada" la decisión de celebrar el foro en Madrid, una capital "amable, abierta e interesante". La alcaldesa ha recordado al celebración de los "Oscar" de Bollywood en la capital como muestra de la "ceranía" con el país asiático.

Asimismo ha puesto en valor la nueva línea aérea que conecta Nueva Delhi y Madrid y ha añadido que ello es muestra de lo "interesante" que resulta la relación entre ambos países.

El foro, centrado en el sector energético, analizará las potencialidades y necesidades de ambos países en energías renovables y las políticas desarrolladas en esta área. Revisará asimismo el estado de las relaciones bilaterales y la celebración del 60 aniversario de establecimiento de relaciones diplomáticas.

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"GRAN MOMENTO POLÍTICO"



También ha intervenido en la inauguración el ministro de Asuntos

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INDIA | AL FONSO DASTIS

Publicado 16/11/2017 12:40:30 CET

El ministro de Asuntos Exteriores y de Cooperación, Alfonso Dastis, ha señalado que las relaciones España e India pasan por un "gran momento político" y que "a pesar de las dificultades puntuales" que hayan podido tener ambos, los dos están "embarcados en procesos decididos de transformación con el objetivo claro de buscar progreso, paz y seguridad para los ciudadanos".

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España e India buscan cooperar en proyectos de industria de defensa y energía

Ambos países comparten su "defensa del imperio de la ley, la democracia y la protección de los derechos fundamentales", en palabras de Dastís

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MADRID, 16 (EUROPA PRESS)

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16/11/2017 11:59

Dastis señala que en 20 años India jugará un "papel fundamental" en la proyección de España en el mundo

El ministro de Asuntos Exteriores y de Cooperación, Alfonso Dastis, indicó este jueves que en dos décadas India desempeñará un "papel fundamental" en la "proyección económica y política" de España en el mundo.

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AGENDA, NOVIEMBRE 16, 2017

SPAIN INDIA FORUM

Re-energizing our Strategic Ties

Lugar: Madrid
 Día de inicio: 16/11/2017
 Día finalización: 16/11/2017
 Hora: 9:00
 Tipo de evento: Jornada / Conferencia
 Tema: Medio Ambiente y Energía

El II Foro España-India se celebra en noviembre en Madrid

El II Foro España-India "Re-energizing our Strategic Ties" se celebrará en Madrid el 16 de noviembre 2017 en la sede del Ayuntamiento, Palacio de Cibeles. La Fundación Consejo España-India, organiza este segundo foro bilateral conjuntamente con la Confederación of Indian Industry (CII). Contamos con la colaboración y apoyo del Ministerio de Asuntos Exteriores, del Ministerio de Energía, Turismo y Agenda Digital, del Ayuntamiento de Madrid y de la Cámara de Comercio de España.

Una oportunidad única para conocer en profundidad el sector energético de ambos países y que reunió a representantes empresariales e institucionales.

El II Foro España-India será una oportunidad única para desarrollar un diálogo España-India centrado en el sector energético y que contará con los principales representantes de empresas, instituciones y expertos de ambos países. Esa es la naturaleza y objetivo fundamental del Foro, que con el título "Re-energizing our Strategic Ties" tendrá lugar en Madrid, organizado por la Fundación Consejo España-India y la Confederación of Indian Industry (CII), el 16 de noviembre.

El uso y desarrollo de las energías renovables en India es prioritario para el Ejecutivo de Narendra Modi. El Gobierno está apostando por cambiar el modelo de producción energética, hasta ahora centrado en centrales térmicas y se ha comprometido a que el 40% de la energía que se genere en el país en 2032 provenga de combustibles no fósiles.

Las empresas españolas son líderes mundiales en energías renovables. Los contratos obtenidos en todo el mundo y el enorme y reconocido esfuerzo en I+D+i las ha colocado en una posición de ventaja comparativa respecto al resto de países.

El Foro España-India se convierte así en el espacio idóneo para poner en común ambas realidades y promover un diálogo entre las delegaciones de ambos países que facilite el mejor conocimiento, puesta en contacto y creación de redes más amplias y densas de colaboración y negocio.

A través de cuatro sesiones, estructuradas en torno a conceptos como las diferentes políticas energéticas, los avances en investigación o los retos en el sector, los asistentes podrán obtener conclusiones claras de las oportunidades que ofrece este sector para ambos países.

También se aprovechará para analizar el estado de las relaciones bilaterales, tras la celebración del 60 aniversario del establecimiento de relaciones diplomáticas y la visita oficial que el pasado mayo realizó a España el presidente indio, Narendra Modi.

Durante la visita a nuestro país que el presidente Narendra Modi realizó el pasado mayo el secretario general de la FCEI tuvo la oportunidad única de participar en un **encuentro privado con el presidente indio**, junto con un reducido grupo de empresarios españoles, entre los que se encontraban varios patronos de la Fundación Consejo España-India. El presidente del Ejecutivo indio mostró su apoyo expreso a la labor de la Fundación Consejo España-India y sus patronos, poniendo de manifiesto su interés y conocimiento por su trabajo.

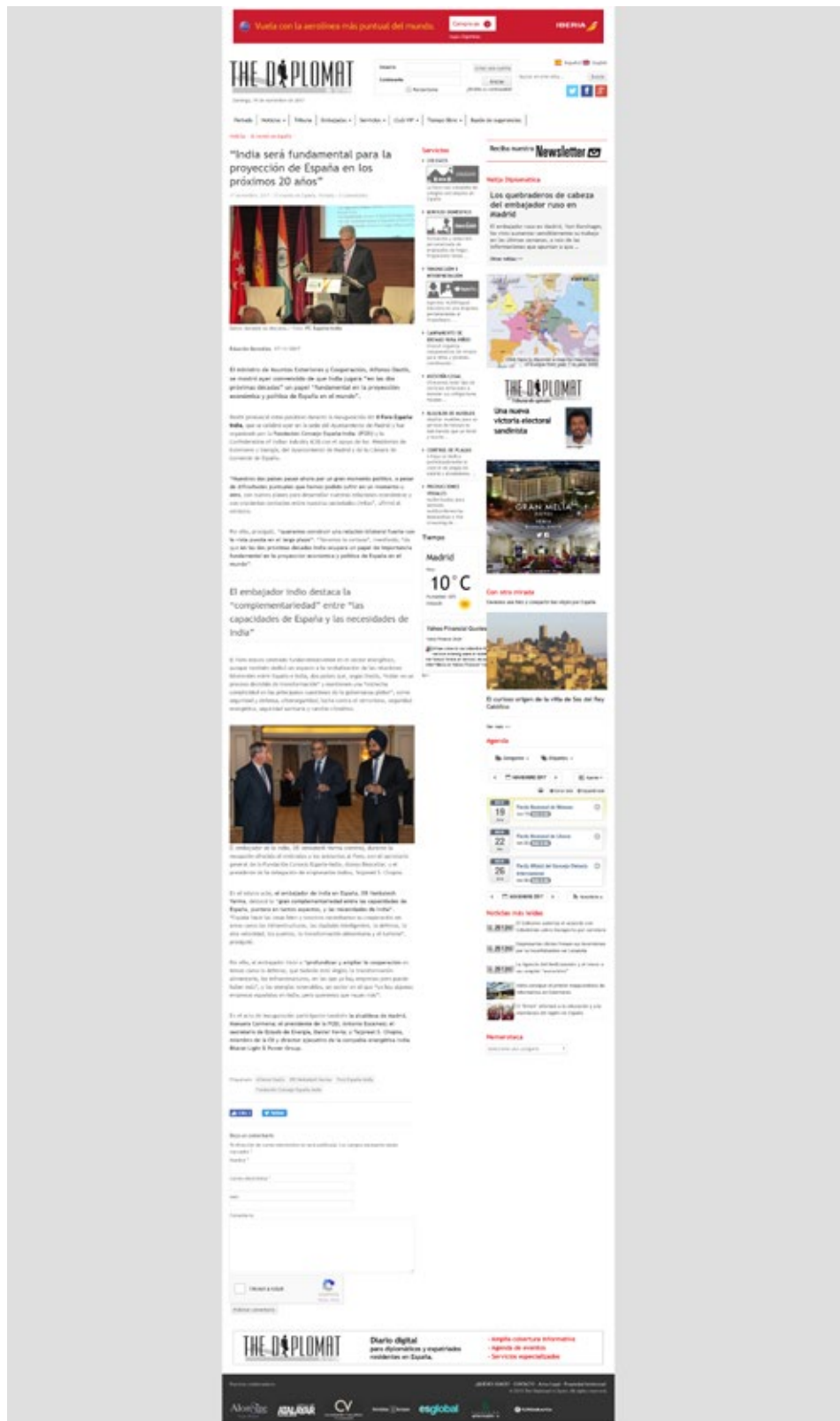
El II Foro España-India se celebrará en el Ayuntamiento de Madrid y cuenta con la colaboración y apoyo del Ministerio de Asuntos Exteriores, del Ministerio de Energía, Turismo y Agenda Digital, del Ayuntamiento de Madrid y de la Cámara de Comercio de España.

Dossier II Foro España-India

Inscripción II Foro España-India

Página Fundación Consejo España-India

Tags: Nacionales Internacionales Políticas Economía



India será fundamental para la proyección de España en los próximos 20 años

El ministro de Asuntos Exteriores y Cooperación, Alfonso Abello, se reunió ayer con el ministro de Comercio Exterior, Indira Gandhi, en el marco de la cumbre de la India en Madrid.

Abello destacó la importancia de la India para la proyección económica y política de España en el mundo. Señaló que la India es un país que crece rápidamente y que se proyecta como una potencia global en los próximos años.

El ministro indio destacó la "complementariedad" entre las capacidades de España y las necesidades de India.

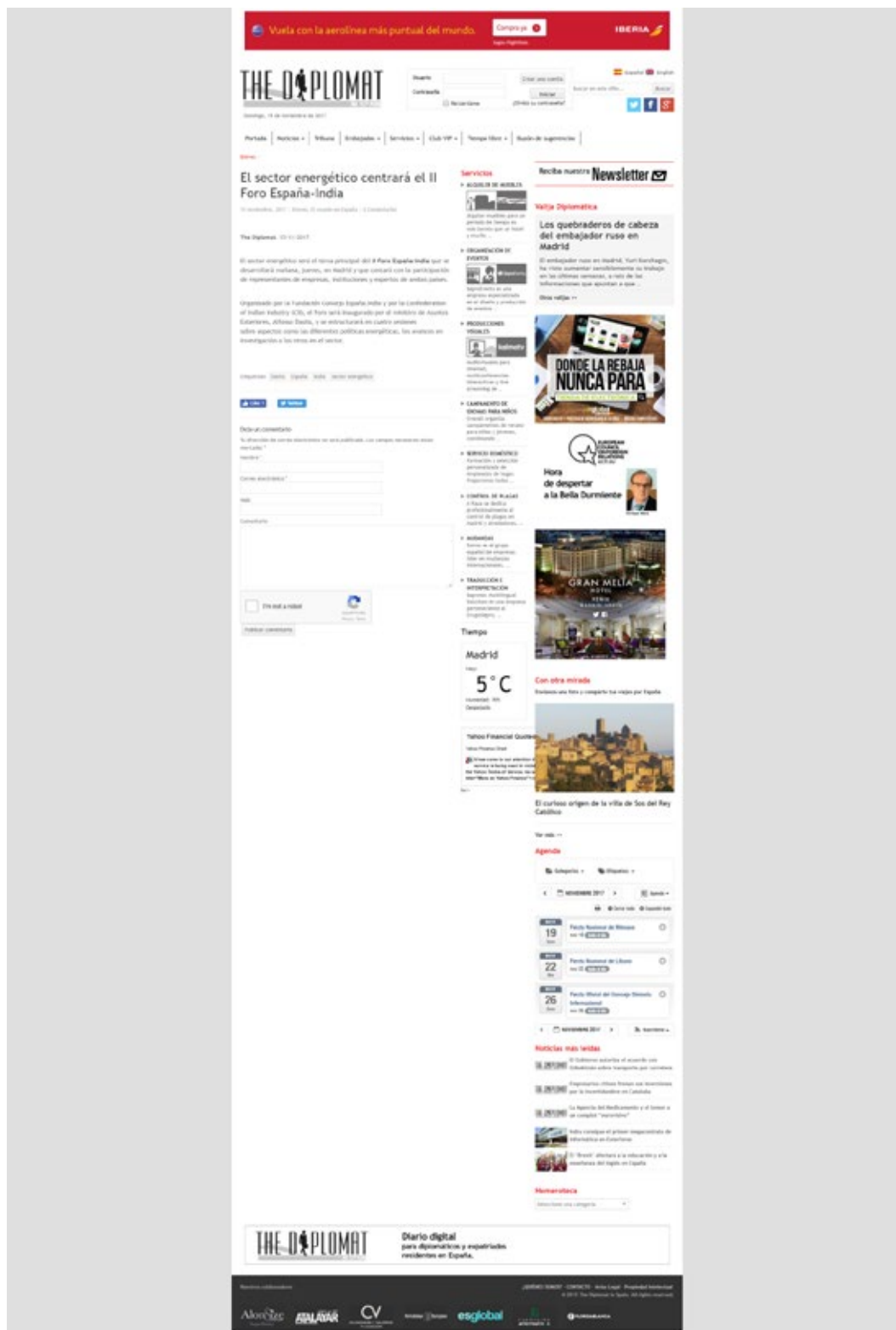
Abello afirmó que España ofrece un gran mercado público, un poder de atraer inversiones que hacen posible cubrir un mercado o una necesidad pública con productos europeos y servicios españoles y un gran número de empresas españolas que operan en India.

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El sector energético centrará el II Foro España-India
 El sector energético será el tema principal del II Foro España-India que se desarrollará mañana, jueves, en Madrid y que contará con la participación de representantes de empresas, instituciones y expertos de ambos países.

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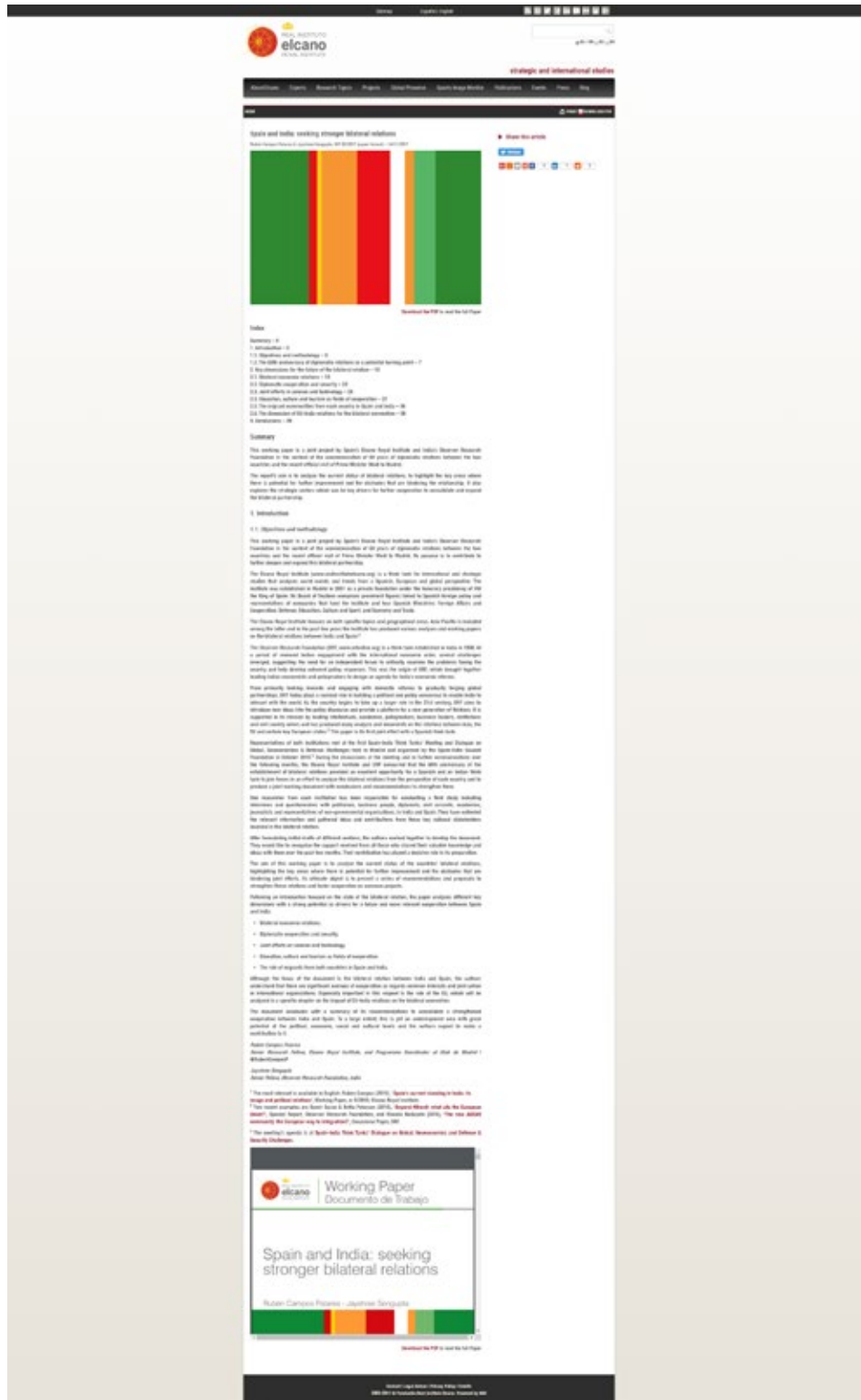
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ENERGÍAS RENOVABLES

España e India buscan ampliar colaboración y presencia empresas en renovables

16/11/2017 - 11:22 Agencia EFE

España e India quieren ampliar la colaboración que mantienen en materia de energías renovables y ahondar en la respectiva presencia de empresas del sector en ambos países, han indicado hoy en Madrid responsables gubernamentales y empresariales en el segundo Foro España-India.

En la inauguración del foro, organizado por la Fundación Consejo España-India y dedicado en esta ocasión a la energía, ha intervenido el secretario español de Energía, Daniel Navia, quien ha señalado que las renovables han alcanzado un grado de madurez capaces de ofrecer energía a precios accesibles.

Ha afirmado que para aprovechar la oportunidad que ello supone tanto España como India tienen empresas líderes en el sector y hay "un espacio de colaboración indudable".

A su juicio, es fundamental que España e India colaboren en este campo y ha recordado, en este sentido, el memorando de entendimiento que suscribieron en materia de renovables ambos países con motivo de la visita que hizo a España el primer ministro del país asiático, Narendra Modi, en mayo pasado.

Según Navia, ese acuerdo estableció un marco positivo para la colaboración entre empresas, así como para facilitar la presencia de compañías españolas del sector en ese país y viceversa.

Por su parte, Tejpreet Chopra, consejero delegado de Bharat Light & Power Group, una de las compañías renovables líderes en India, ha recordado que el comenzó en General Electric ocupándose de los asuntos de esta empresa en India y su primer proyecto fue un parque eólico.

Chopra, que ha añadido que la compañía española de aerogeneradores Gamesa, hoy Siemens Gamesa, es una de las que le ha inspirado, ha recordado que en su país ya un 14 % de la capacidad total instalada es renovable.

Además, ha señalado que India tiene el objetivo de contar en 2022 con 175 gigavatios (GW) de energías renovables, de los que 100 GW serán solares.

Por su parte, el embajador de India en España, Venkatesh Varma, ha indicado que su país quiere que vayan allí más empresas españolas y ha destacado las enormes oportunidades que hay en el campo de la energía para la innovación.

En este sentido, ha recordado como el primer ministro de su país apuntó durante su visita lo importante que sería para India que hubiera complementos de cocina que funcionaran con energía solar.

De acuerdo con los datos facilitados por el presidente de la Fundación Consejo España-India, Antonio Escámez, España es el cuarto fabricante mundial de aerogeneradores y un 73 % de los proyectos de renovables en el mundo son españoles, mientras que India es el cuarto país del mundo con mayor potencia eólica instalada.

En la inauguración del segundo Foro España-India, que se celebra en el Ayuntamiento de Madrid, también han participado la alcaldesa de la capital, Manuela Carmena, y el ministro español de Exteriores, Alfonso Dastis.



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El ministro de Asuntos Exteriores y Cooperación, Alfonso Dastis, durante su intervención en la inauguración de la segunda edición del Foro España-India sobre energías renovables celebrado hoy en el Palacio de Cibeles, en Madrid. EFE

Madrid, 16 nov (EFE).- El ministro de Asuntos Exteriores, Alfonso Dastis, ha destacado hoy el potencial de cooperación, la buena sintonía y "estrecha complicidad" de España e India en cuestión de políticas energéticas y de transformación del sector e impulso de las energías renovables.

"Estamos ambos países embarcados en un proceso decidido de transformación", ha subrayado Dastis en su intervención en el II Foro España India.

Organizado por la Fundación Consejo España India, el foro reúne en Madrid a expertos y representantes de empresas e instituciones de España e India debatan sobre el sector energético y analicen las posibilidades y necesidades de ambos países en energías renovables.

El ministro también ha subrayado la estrecha relación política que une a ambos países y se ha mostrado convencido de que, en los próximos años, "India ocupará un papel fundamental en la proyección política y económica de España en el mundo".

El embajador indio en España, Venkatesh Varma, también destacó la buena sintonía política entre ambos países y subrayó que existen muchas áreas en las que "España es sobresaliente" y en las que ambos países deberían colaborar, como infraestructuras, defensa, alta velocidad, puertos y turismo.

En materia energética, el secretario de Estado de Energía, Daniel Navia, apuntó que India es el cuarto país del mundo en potencia eólica y que tiene el objetivo declarado de que, para 2030, el 40 por ciento de y energía será eólica.



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Arias Cañete: "La única manera de luchar contra el Cambio Climático es cerrar filas"

Publicado el 17/11/2017

El comisario de Política Climática y energía de la Comisión Europea, Miguel Arias Cañete, se entrevistó ayer por videoconferencia en el II Foro España-India inaugurado este miércoles en Madrid y que se encuentra estos días en Bonn, donde se celebra la COP23, insesión de la importancia del Acuerdo de París y señaló que la retirada de Estados Unidos inspira que tanto la Unión Europea como la India tienen que trabajar más para luchar contra el Cambio Climático.

Miguel Arias Cañete insistió en que para la Unión Europea el Acuerdo que salió de la COP21 celebrada en el año 2015 es un acuerdo claro e innegociable que Europa quiere liderar. Por eso, la UE quiere avanzar en la fijación de unos objetivos de renovables para 2030 más ambiciosos.

Particularmente, se mostró partidario de aumentar el compromiso europeo de producción de renovables hasta el 40%, en vez del 27% acordado de cara a París. A su juicio, la reducción de emisiones de gases de efecto invernadero (GEI) y el aumento de la eficiencia energética, claves del Acuerdo, son fundamentales, además, para el crecimiento y el empleo en Europa.

Asimismo, el comisario de Política Climática y energía de la Comisión Europea, mostró su satisfacción de que **India**, cuarto país del mundo en potencia eólica, y la UE están unidos en el desafío de cumplir con el Acuerdo de París ya que "la única manera de luchar contra el Cambio Climático es cerrar filas". "Juntos -añadió-, podemos dar un paso decisivo a la transición energética".

En este sentido, recordó que el partenariado entre los dos países ya quedó patente en la **Cumbre Empresarial España-India** organizada por la Cámara de España y la CIBCE en Nueva Delhi en abril de 2015 y sobre todo destacó el potencial de colaboración que tienen ambos en el desarrollo de la edificación sostenible, la **retrofitación** con renovables y las **bombas solares**, para impulsar, por ejemplo, viviendas cuando **India** pretende que el 40 por ciento de su energía en 2030 sea eólica.

Contra el cambio climático

Además del secretario de Estado de Energía, Daniel Navío, y la alcaldesa de Madrid, Manuela Carmena, que inauguraron la jornada, también participó en el II Foro España-India Eduardo Dávila, subdirector general de coordinación de políticas de Cambio Climático en la Oficina Española de Cambio Climático.

González señaló que el año en curso y el 2018 son fechas muy importantes en España porque son los años en los que se va a celebrar el proceso de elaboración del **Plan de Cambio Climático y Transición Energética** al tiempo que señaló que la forma de cumplir con el propósito que quiere Europa de alcanzar la plena descarbonización en 2050 "va a ser ardua".

Asimismo, apuntó que entre ambos países hay desafíos comunes en el sentido de que en España "nos zepemos a la eficiencia de los costes" y a que "tenemos que ser tecnológicamente neutrales" además de avanzar hacia la electrificación de la movilidad y el transporte. Asimismo, se refirió a la falta de interconexión con Europa, que en la actualidad ronda el 3-4% cuando tendría que alcanzar entre el 10 y el 15%, no olvidó citar los peligros pendientes en el ámbito del transporte de mercancías por ferrocarril, el paso del uso de gas natural a bombas de calor con renovables en climatización, la rehabilitación de viviendas o la eficiencia en la industria.

también intervino en el en el II Foro España-India, organizado por la Fundación Consejo España-India, Carlos Ruíz, director de Políticas Energéticas y Cambio Climático del Grupo y presidente de la Comisión de Energía de la Cámara de Comercio de España, que señaló que la digitalización y la electrificación del sector energético están generando muchas oportunidades.

Añadió, por otra parte, que el problema del acceso a la electricidad en países como India donde en 2014 sólo el 70,2% de la población lo tenía, según el Banco Mundial- debe resolverse con energías sostenibles.

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España e India celebran en Madrid un foro sobre Energías Renovables y Políticas Energéticas

Publicado: 09/11/2017



La sede del Ayuntamiento de Madrid acoge el próximo 16 de noviembre el segundo Foro España-India que organiza la [Fundación Consejo España-India](#) y la Confederación of Indian Industry (CII) y que en esta edición tratará sobre [las energías renovables](#) y las [políticas energéticas](#).



INDIA: A RENEWABLE ENERGY BUSINESS OPPORTUNITY

India, one of the most attractive markets for investors in renewable energies, according to Ernst & Young

II SPAIN INDIA FORUM RE-ENERGIZING OUR STRATEGIC TIES

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El Foro España-India supone una oportunidad de negocio para las empresas de energías renovables españolas.

Bajo el título "Re-energizing our Strategic Ties", expertos y representantes de empresas e instituciones de ambos países trabajarán en torno a cuatro sesiones de diálogo con el que generar soluciones o ideas sobre el sector energético y fomentar los lazos a todos los niveles entre España e India.

Oportunidad para empresas españolas

El uso y desarrollo de las energías renovables en India es prioritario para el Ejecutivo de primer ministro indio Narendra Modi. El Gobierno está apostando por cambiar el modelo de producción energética, hasta ahora centrado en centrales térmicas, y se ha comprometido a que el 40% de la energía que se genere en el país en 2032 provenga de combustibles no fósiles.

Las empresas españolas son líderes mundiales en energías renovables. Los contratos obtenidos en todo el mundo y el enorme y reconocido esfuerzo en I+D+i las ha colocado en una posición de ventaja comparativa respecto al resto de países. Las compañías interesadas en asistir pueden inscribirse a través del [formulario online disponible](#).

Aprovechar las sinergias que estas dos realidades suponen es una obligación de ambos países y la Fundación Consejo España-India trabaja para ello, a través de este foro, entre otras actividades. El II Foro España-India cuenta con el respaldo institucional del Ministerio de Asuntos Exteriores y de Cooperación, el Ministerio de Energía, Turismo y Agenda Digital y el Ayuntamiento de Madrid. Además, ICEX y la Cámara de Comercio de España colaboran como socios.

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LO MAS LEIDO

El II Foro España-India 2017 cumple con sus objetivos marcados

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España e India son países dispares pero con numerosos elementos comunes, cuya relación económica cuenta con un enorme potencial por desarrollar y que ofrecen grandes oportunidades de colaboración en numerosos sectores, entre ellos el de la energía. Los discursos de clausura del **II Foro España-India**, centrado en el sector energético, coincidieron en la necesidad de mantener las conversaciones iniciadas a lo largo de la jornada y conseguir que fructifiquen en el futuro.

El presidente de la Fundación Consejo España-India, Antonio Escámez, consideró cumplidos los objetivos de este encuentro "por un lado, ofrecer una plataforma para un diálogo de alto nivel. Por otro, propiciar contactos entre profesionales cualificados de ambos países". Antonio Escámez manifestó su deseo de que "estas este Foro se generen lazos que tengan efecto multiplicadores. Hay mucho potencial entre las sociedades de India y España".

A ello se comprometió el CEO de Bharat Light & Power y miembro de la Confederación de Industrias Indias (CII), Tejpreet S. Chopra, quien manifestó su disposición para "hablar con los representantes de la industria y el Gobierno de su país para aplicar en la India todo lo aprendido" durante el Foro.

Entre los temas más interesantes tratados en el Foro, el empresario indio señaló la idoneidad de España como puerta de acceso a Iberoamérica para las empresas indias, la reducción progresiva del coste de las nuevas tecnologías, que beneficiará a mercados emergentes como la India, las normas de estabilidad y respeto al medio ambiente que influirán en el futuro las decisiones de los fondos de inversión y la utilidad del aumento de la eficiencia energética con vistas al momento de la demanda que se producirá en las próximas décadas.

Dentro del sector energético, las energías renovables representan un mundo de oportunidades entre España e India, según la directora general de Relaciones Económicas Internacionales del ministerio de Asuntos Exteriores y de Cooperación, Cristina Serrano, quien destacó asimismo el papel de España como miembro de la Unión Europea para favorecer asuntos de gran relevancia como el Acuerdo de Libre Comercio entre la UE e India.

Otros sectores, como turismo, transporte, defensa, seguridad, smart cities... ofrecen múltiples posibilidades de cooperación entre los dos países. "Queda margen para reforzar las relaciones bilaterales entre ambos", afirmó la representante del Ministerio de Asuntos Exteriores y de Cooperación, para añadir que "hace falta más inversión española en la India y viceversa".

En sus conclusiones finales los embajadores de India y España coincidieron en el excelente estado de las relaciones bilaterales y la necesidad de intensificar los intercambios, especialmente los comerciales. El embajador indio, Venkatesh Varma, manifestó su satisfacción por la presencia del ministro de Asuntos Exteriores y de Cooperación, Alfonso Dastis, en el **II Foro España-India**. "Eso, en sí mismo, muestra cuánto importancia da el Gobierno de España a las relaciones entre los dos países, y cuánto le importa el nuevo dinamismo internacional".

Venkatesh Varma valoró asimismo el trabajo de la Fundación Consejo España-India para favorecer "la interacción entre colectivos en los distintos sectores, en este caso de la energía. La Fundación Consejo lo ha resuelto muy bien a través de este foro" cuya aportación, señaló, "ha sido extraordinaria".

El embajador de España en India, José Ramón Barañano, coincidió con su homólogo indio en el deseo de que el Foro España-India "tiene que ser un punto de partida. Este evento ha sido muy eficaz: comienza aquí una serie de reuniones".

"India y España", añadió Venkatesh Varma, "se parecen mucho a nivel energético: ambos necesitamos ir fuera de nuestras fronteras para acceder a la energía, apoyamos las restricciones en materia de cambio climático... Todo ello se manifiesta claramente en los debates habidos hoy".

El embajador de India expresó su deseo de que el camino iniciado en este Foro "siga adelante con contactos individuales y mediante mecanismos institucionales. Hay mecanismos en el ámbito administrativo y no administrativo de los que nos podemos valer".

Venkatesh Varma indicó la colaboración con el embajador de España en India como "un ejemplo de las excelentes relaciones que existen entre los dos países".

Para José Ramón Barañano es importante que España intensifique su presencia en Asia y más concretamente en la India. "Exportamos a la India por valor de 3,5 millones de dólares al día, y a China por 14 millones. Pero las exportaciones a Portugal, que son ocho millones de habitantes, son de 50 millones al día".

En su opinión el mercado indio, de 1.400 millones de personas, supone un desafío cuyas dificultades merece la pena afrontar. "Lo que vale la pena no es fácil. Es una inversión de largo recorrido. Si las empresas españolas quieren estar en la India tendrán que pensar a largo plazo".

"Ya hay muchas compañías españolas e indias trabajando juntas", concluyó José Ramón Barañano. "Los embajadores tenemos el objetivo de ayudar: los negocios bienen que hacemos ustedes".

Etiquetado como:

- eficiencia energética
- sector energético
- II foro españa india

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CONSEJO
**ESPAÑA
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COUNCIL
FOUNDATION



C/ Serrano Galvache, 26
Torre Ágora Norte
Madrid 28033 ESPAÑA
T: 91 379 99 49
E: contacto@spain-india.org

www.spain-india.org